# AYMAN HATEM ZIADA

339 Hassan Mohamed Faisl street, Giza

aymanziada3@hotmail.com 01201115019 **DOB** 22/04/1993 **in** Ayman ziada

# **Objective**

To obtain a New Business Development position by adding value through utilizing my superior knowledge, prospecting and selling abilities in the business to business arena.

#### Skills

• Leadership & Management Skills. Communications & interpersonal Skills.

Sales & Negotiation Skills.

### **Experience**

## **Philip Morris International**

1/6/2021 - present

Sales Expert & Marketer

Marketing & Advertising for New Vision for smoking & Tobbacco products.

### **Allianz Insurance Company**

1/9/2019 - 1/5/2021

Bancassurance (Banque Misr) Bancassurance at Banque Misr.

(Selling Insurance products to the Clients of the banque by insuring & protecting their future needs according to the basics of our Regulations & policies).

Bancassurance Fulltime job As Financial Advisor (Allianz) located in Banque Misr.

El Hossary Branch.

El Manial Roda Branch.

El Maadi street 7 Branch.

El Manial el Gamaey Branch.

El Tagome Branch.

## Hassan Dorra Developments.

April 2018 - April 2019

**Property Consultant** 

Follow with clients to meet their desires according to their needs to buy Lands, Apartments & Villas to make the best decision for them.

#### **Pyramids International schools**

1/9/2016 - 1/3/2018

**English Instructor** 

Learning & Teaching English according to the basics of the approaches we have to reach the best methods of learning language to our students.

#### Education

#### Sakkara International Language School

Thanwaya Amma 2012 — **Excellent** 

### Cairo University

Bachelor in Commerce (English Section)

2016 — **Good** 

#### Language

Arabic:Mother Tongue.

English:Fluent. French: Good.

# Additional Information

My Career Highlight:

Field of Sales(Banking, Insurance, Real Estate& Tobbacco industry)

Overall years in Sales (5 years)

Overall years of Experience(10 years)