

PETER MAKRAM MELEKA

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OBJECTIVE

Sales professional with 10 years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company. From 2017 until present i have a Good experience in construction like dry wall+ paint+ stairs +build up cabinet and so and so

EXPERIENCE

Vodafone

7_7_2017 - 15_5_2018

Customer service

Allianz

30_6_2018 - 23_9_2019

Agent

Miracle Chanel

31_12_2020 - 6_8_2021

Assistant production manager

WADI DEGLA CLUBS

11_9_2021 - Present

Sales and Marketing Officer

Expert in persuading the customer, solving and simplifying his problems

Mimar Al Morshedy

5/5/2009 - Present

construction

From 2009 until present i have a Good experience in construction like dry wall+ paint+ stairs +build up cabinet and so and so

Starbucks

2019 - Present

Cafe store management

I was a management a caffe shop for 4 years i know how to run a business as a good way

At Al Salam International Hospital

2019 - 2022

Hospital front desk

i was do volunteer in a hospital to help our community to go through this pandemic and I have a good experience with the patient and front desk in a hospital

EDUCATION

Faculty of art, Department of mass communication

2015_2019

Public Relations major

78.7%

Balanced Performance Management

2016

courses

87.2%

studied human development and self-development

2016

courses

83.5%

SKILLS

Excel
Microsoft word
Power point
Whats Bulk sender
Cam scanner

PROJECTS

Systems Engineering

Led design and multinational rollout of robust, scalable and secure electronic data interchange (EDI), enterprise resource planning (ERP) and point-of-sale (POS) systems for clients including AmEx, Citigroup and McDonald's.

Results: Completed projects up to two months ahead of schedule, as much as \$1.2M under budget and to universal client acclaim.

ACHIEVEMENTS & AWARDS

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- Promoted company and increased sales by coordinating and attending trade shows.
 - Assisted and arranged meetings between EVPs and their 200+ departmental employees.
 - Trained new sales representatives

PUBLICATIONS

Author: Jackson, Emily L

Analysis of social marketing strategies and functions. Social Marketing Quarterly. 2011

Keynote Speaker

Recycling and the use of used materials in manufacturing. Climate Change and Global Warming Conference. 2009; New York.

INTERESTS

surfing thiugh internet.
participatingin social activities
basketball
i like sports, music, reading,

ACTIVITIES

Farming activities Watching Documentaries and Sports over the weekends

LANGUAGES

English
Arabic

REFERENCE

Sahar - "Mimar Al Morshedy"

Director of Human Resources Department
Saharbarsoum2019@gmail.com

Mina - "Miracel Chanel"

Cinema production manager
minamezo36@gmail.com

Milad - "WADI DEGLA CLUBS "

Sales and Marketing Director
milad.naguib@wadidegla.com

Asmaa - "Allianz "

Director of Human Resources Department
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Abdellatif - "Starbucks "

Financial Manager
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ADDITIONAL INFORMATION

From 2019 until 2022 i was do volunteer in a hospital to help our community to go through this pandemic and I have a good experience with the patient and front desk in a hospital