# **Perihane**

# **Khamis**



### **Contact**

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## Languages

Arabic – mother tongue English – very good French – very good

## Course

Marketing

### **Hobbies**

- Drawing
- Design
- Sports

## Summary

Achieve the team's assigned strategic sales target. I have been rewarded as salesman of the month in retail department in 2016. Proactive problem solver to ensure the quality of delivering consumer and enterprise customer care activities. Selected to train new employees; provided onthe-job training through example and shadowed

## **Skill Highlights**

- Fast learner
- Strong team player
- Complex problem solver
- Hard worker
- Innovative
- Flexibility

## **Experience**

**Bancassurance representative in Misr life insurance-** November 2021 to December 2022

- Contact potential clients and create rapport by networking, cold calling, using referrals etc
- Appraise the wishes and demands of business or individual customers and sell the suitable protection plans
- Check insurance claims to solidify trust and safeguard reputation

Senior specialist in Orange – August 2015 to August 2018

- Handling the cash end of the day processes and delivering
- Adherence to all cash operation policies and procedures
- Handle angry customers, repair trust, locate resources fore problem resolution and design best-option solutions

Certified trainer in Orange - March to August 2018

Sales representatives in Mobinil –May 2014 to August 2015

- Listen and respond to customer's needs and concerns
- Handle customer's inquiries, complain, billing questions and service requests

CMA CGM Egypt – summer internship 2007

- Collecting and assembling all export documentation and invoicing
- Arrange details of shipments and ensure that all documentations meet export regulations

### **Education**

• Alexandria university 2010

Faculty of arts (French Language and Literature)

• College de la Mere de Dieu

Secondary Education 2006