

MOHAMED TAREK

CONTACT



01014631066



mohamedtarek321000@gmail.com



<https://www.linkedin.com/in/mohamed-tarek-3720a7199>



Makram Ebid Street, Nasr City

Date of Birth: 25/09/1998

Military Service: Completed

SKILLS

Problem Solving

Communication skills

Leadership

Creativity

EDUCATION

Master of Business Administration (MBA) From 2023 till date (in process)

Arab Academy for Science and Technology and Maritime Transport (AAST)

Diploma in Advanced Business Administration (From 2022 to 2023)

Arab Academy for Science and Technology and Maritime Transport (AAST)

Bachelor's degree in Business Administration

Major: Marketing and International Business

Graduation Year: 2021

Grade: Good

LANGUAGES

Arabic

English

French

PROFILE

An organized and creative professional with proven marketing and sales skills. Seeking to utilize my academic background and personal skills in the field of banking towards achieving the organization growth.

WORK EXPERIENCE

Senior Property Consultant

September 2024 - Till date

Red Winners

- Generating new sales leads.
- Perform comparative market analysis.
- Keeping up to date information about the trends in the local residential property market.
- Resolve any issues that arise with properties.
- Visiting sites to collect information about the available properties.

Property Consultant

January 2024- September 2024

Element Real Estate

- Providing guidance to buyers and sellers.
- Cooperate with developers.
- Develop networks and cooperate with developers.
- Remain knowledgeable about real estate markets and best practices.
- Maintain and update listings of available properties.
- Determine clients' needs and financial abilities to propose solutions that suit them.
- Display and market real property to possible buyers.

Sales Executive

September 2023 - December 2023

Adrova Advertising Agency

- Conduct market research to identify relevant opportunities for content promotion.
- Develop and maintain a social media presence, including tracking.
- Demonstrating and presenting products.
- Negotiating packages.
- Meeting with clients virtually or during sales visits.
- Listen to customer requirements and present appropriately to make a sale.

Volunteering Experience

- Orgnaiser at Hayah Karima (from 2021 to 2022).
- Organiser at Enacts club at AAST (From 2016 to 2019).
- Marketing member at Revolution of Union club at AAST (From 2016 to 2019).

Computer Skills

- Programs: Ms. Office (Word, Powerpoint, Excel, Outlook).
- Google Drive (Docs, Sheets, Slides, Forms).
- Internet Skills.