



# Mariam Hegazy

Looking to work in an organization that can provide a variety of opportunities that allow me to expand my skills, knowledge and gain more experience while working towards achieving the organization goals , skilled in coaching and mentoring, able to drive sales growth, manage high-performing teams ,and also highly motivated Sales Team Leader with +4 years of experience in sales and business development.

## Contact

### Phone

+201273222062

### Email

mariamsameh1996@gmail.com

### Linkedin Link:

<http://linkedin.com/in/mariam-sameh-14b7a4234>

### Address

Alexandria, Egypt

## Education

2014-2018

**Bachelor of Science,  
Alexandria University**

## Interests

- Blogging
- Reading
- Exploring other cultures
- Traveling
- Swimming
- Photography
- Watching movies
- Learning new languages
- Cycling

## Languages

English

Arabic

## Experience

### Free Lancer Photographer

2015 - 2019

### DU-Company - Customer Service specialis.

February 2020 - July 2020.

### HRCC ( Hilton reservations and customer care)

From August 2020 till July 2021 worked as Customer care Experience Associate.

From October 2021 till July 2022 worked as Support Specialist.

From July 2022 till January 2023 worked as Senior Sales Coach.

From January 2023 till October 2023 worked as Team Leader

## Communication skills :

- Excellent presentation and negotiation skills.
- Handling complaints from Clients or customer.
- Skilled at evaluating options and solutions.
- Enjoy working with team as well as independently.
- Empathic listener and persuasive speaker.
- Motivating and monitoring skills.
- Communication and working under stress skills.
- Manage time and deadlines.

## Digital skills :

- Excellent at Excel and PowerPoint.
- Social media marketing.