# Fathia Saad Bala Abdallah

# Administrative Secretary

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Sudan

#### **Profile**

Multilingual professional (Arabic, English, French) with a Bachelor's degree in French Language and 4+ years of diverse experience in administration, customer service, finance, and sales. Proven ability to manage crossfunctional operations, streamline administrative processes, and deliver exceptional client support in fastpaced environments. Combines financial acumen with strong communication skills to drive organizational efficiency.

# **Professional Experience**

#### **Administrative Secretary, Sirra Food Co. Ltd**

01/2024 - 12/2024

• Managed executive calendars, coordinated meetings, and prepared agendas/minutes.

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- Oversaw document control systems, including contracts and compliance records.
- Processed payroll, managed vendor communications, and optimized office supply procurement.
- Developed standardized filing procedures, reducing document retrieval time by 30%.

#### **Customer Service Representative,**

04/2023 - 01/2024

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Al Medad Customs Clearance and Logistics Services

- Resolved 50+ daily client inquiries via email/phone regarding customs regulations and shipment status.
- Prepared and verified import/export documentation (bills of lading, certificates of
- Liaised with customs authorities and shipping partners to expedite clearance delays.
- Trained 3 new team members on CRM software and compliance protocols.

**Treasurer,** El Walief International for Multi Activities Co. Ltd

01/2022 - 04/2023

 Managed cash flow forecasting, bank reconciliations, and daily financial transactions.

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- Prepared monthly financial reports for management, highlighting budget variances.
- Processed accounts payable/receivable for 20+ vendors and clients.
- Implemented digital expense tracking, reducing processing errors by 25%.

#### Sales Associate, Abu Alfadil United Co. Ltd

07/2020 - 12/2020

- Achieved 110% of quarterly sales targets through client outreach and product demonstrations.
- Maintained customer databases and processed orders using inventory management software.
- Conducted market research to identify new business opportunities.

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#### Skills

#### **Administrative**

Document Management · Scheduling · Payroll Processing · Data Entry

# **Customer Relations**

 ${\it Conflict Resolution} \cdot {\it CRM Systems} \cdot {\it Cross-cultural} \\ {\it Communication}$ 

#### **Technical**

 $MS\ Office\ Suite \cdot QuickBooks \cdot Inventory\ Software$ 

#### **Financial**

Account Reconciliation · Expense Reporting

#### Logistics

Customs Documentation  $\cdot$  Shipment Tracking  $\cdot$  Compliance

# **Education**

# Bachelor of Arts in French Language and Literature,

Omdurman Islamic University

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# Languages

• Arabic • English • French