

Hossam Kamal ELansary

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Date of birth: 28/7/1999

OBJECTIVE

Results-driven professional with 7 years of proven experience in sales, operations management, and store leadership. Skilled in driving revenue growth, optimizing operational efficiency and leading high-performing teams to exceed performance targets. Seeking a challenging position in a dynamic organization where I can contribute to strategic goals, enhance customer satisfaction and lead business success through hands-on management and data-driven decision-making.

EDUCATION

Faculty of Economics and Political Science, Culture and Science City

Grade: very good

EXPERIENCE

• **Store Manager, Dubai phone Egypt**

Mar 2022 till Nov 2022

- Build a professional relationship and network with new and existing customers to expand the business.
- Provide professional after-sales support to maximize customer loyalty.

• **Assistant Operation Manager, Dubai phone Egypt**

Nov 2022 till April 2024

- Played a role in developing a fresh sales on our team.
- Built and maintained a professional network, supported the operations manager with any duties as assigned.
- Help the team to reach the target with support and teach him a new skill.

• **Sales Executive Dubai phone Egypt**

June 2021 - Feb 2022

- Worked within retail environments to boost product awareness, meeting and creating sales goals.
- Improved company visibility by meeting with and engaging prospective customers.
- Engaged customers and complied with company script requirements to promote and increase product sales.

• **Assistant Operation Manager, Lazy boy Egypt**

Nov 2018 - May 2021

- Improvement, team leadership and project management.
- Key skills like data analysis, budget management and communication should also be emphasized.

• **Sales Executive, Lazy boy Egypt**

Apr-2018 Till Oct-2018

- Determine clients' needs and financial abilities to propose solutions that suit them.
- Advise clients on market conditions, prices, mortgages, and related matters.

• **Customer service representative, Vodafone Egypt**

Feb 2017 - Apr 2018

LANGUAGES

- Arabic
- English

Skills

- Leadership
- Self-motivation
- Microsoft excel
- Communication
- Decision Making
- Negotiation