

# Ahmed AMR

**ACCOUNTANT** 

#### CONTACT

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- Mostakbal city, Cairo, Egypt

#### **PROFILE**

Experienced operations accountant with a demonstrated history of working in the management consulting industry, skilled in Accounting, Sales representing, Account Management, and Direct sales. Strong operations professional with a Bachelor's degree focused in Bank Trading and Money Markets, General from Agamy Higher Institute Of Administrative Sciences

## **LANGUAGES**

Arabic - Native English - Intermediate

# **REFERENCES**

Available upon request.

### **EDUCATION**

Agamy Higher Institute Of Administrative Sciences

Bachelor Of Business Administration 2018/2022

#### WORK EXPERIENCE

Account Manager and Sales Admin-Unionaire Corp. 2017 - 2021

- Managing cold calling and hunting new customers
- Managing account management for each customer until the deal is done and follow up services
- Consulting customers based on their needs, budget and available stock to get the best available option
- Following up with the installation process and installation team for each shipment
- Exploring and hunting new opportunities by building trust with new customers and friends
- Accounting and reports for sales deals confirmed to achieve targets

# Customer Service Rep. - Etisalat EG 2022 - Current

- Handling customers calls and inquiries, making sure they get the best experience based on the company rules
- Working in different systems as CSS,CX,SEBIEL,EXEL,,,, etc.
- Achieving quality standards during calls and achieving daily call target and exceeding it
- Working and assisting teammates with my current knowledge and filing reports on weekly basis