# Curriculum Vitae

#### **Personal Information**

Name: Mostafa Mahmoud Othman

Date of Birth: May 1, 1997

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Email: mostafamahmoud3006@gmail.com

Nationality: Egyptian

Location: Egypt

Driving License: Yes (Valid)



## **Objective**

Highly motivated and adaptable professional with extensive experience in customer service, public relations, sales, and advertising. Eager to contribute to organizational success through dedication, communication skills, and strong problem-solving abilities. Proficient in English and experienced in working across Egypt, the UAE, and Saudi Arabia.

#### **Education**

Bachelor of Social Work, Egypt

### **Work Experience**

- Sales Manager CBC Laboratories, Egypt
- Led a sales team to achieve monthly targets in medical lab services and test packages.
- Conducted client presentations and follow-ups with healthcare facilities.
- Managed reporting, performance evaluation, and customer feedback handling.
- Public Relations Officer Number One Hotel, Makkah, Saudi Arabia
- Acted as the main contact between hotel management and guests.
- Handled guest relations, VIP services, and organized hospitality events.
- Resolved client complaints with professionalism and ensured customer satisfaction.

- Marketing & Advertising Specialist Alpha Advertising Company, UAE
- Developed and implemented advertising campaigns across print and digital platforms.
- Coordinated with graphic designers and production teams.
- Worked on branding projects for corporate and retail clients.
- Sales Representative Noor Al Mustaqbal for Building Materials, UAE
- Sold construction materials and provided technical consultations to contractors.
- Built strong client relationships and maintained regular client visits.
- Handled quotations, sales tracking, and after-sales support.
- Customer Service Agent WE Telecom Company, Egypt
- Managed incoming calls and customer queries with high satisfaction rates.
- Assisted clients in solving service issues and guiding them through processes.
- Logged daily reports and contributed to team performance improvement.

# **♦ Customer Service Representative – Lulu International Exchange, UAE**Dates of Employment

- Assisted customers with currency exchange transactions and remittances.
- Maintained compliance with UAE Central Bank regulations and anti-money laundering policies.
- Delivered excellent service in a high-volume environment with accuracy and professionalism.
- Handled inquiries and resolved issues related to international money transfers and foreign exchange rates

#### Skills

- - Strong communication and interpersonal skills
- - Excellent command of the English language
- - Proficient in Microsoft Office Suite and general computer use
- - Team leadership and goal orientation
- Adaptable, organized, and deadline-focused