



MESHREF MOHAMED MEKHAIMER

CONTACT

🏠 Egypt-Itay Elbaroud
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SKILLS

Languages

English-business level speaking ●●●●●
Arabic-mother tongue ●●●●●

Software

Microsoft office ●●●●●
Photoshop ●●●●●
Autocad ●●●●●

Additional skills

Sales marketing ●●●●●
Strategic planning ●●●●●
Customer service ●●●●●
Problem solving ●●●●●

EDUCATION

🎓 **Cairo University**
Faculty of archeology - grade: good

PERSONAL ABILITIES

- Presentation and communication skills
- Teamwork and flexibility
- Ability to work under pressure
- Self-motivated

PROFILE

Energetic sales representative offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills with ability to understand client needs and close sales. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue and profit goals. Bringing Three years of related experience.

EXPERIENCE

- **3/2020 - Current We Telecom — Store manager**
Sales representative , Itay Elbaroud
 - Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
 - Developed and delivered engaging sales presentations to convey produce benefits.
 - Exceeded sales goals to increase revenue and facilitate sales.
 - Recommended accurate and effective solutions to costumers after identifying problems.
 - Identified client needs,built relationships and overcame objections to sales.
- **2/2019 - 3/2020 Orange Express**
Sales representative , Itay Elbaroud
 - Retained excellent client satisfaction ratings.
 - Efficiently solved complex problems that impacted management.
 - Utilized sales strategies by recruiting new clients through approved methods.
- **6/2016 - 1/2018 Etisalat misr**
Sales representative , Cairo
 - Trained and mentored new sales representatives
 - Retained excellent client satisfaction ratings.
 - Contacted customers and prospects to generate new business to achieve company goals.
- **8/2015 - 5/2016 Bakka company**
Restorer , Cairo
 - Supervised at the restoration of "Al-Azhar mosque restoration" project
 - Read and followed technical documentation to complete accurate repairs.