

# Mohammed Bassiouny Abdullah

- ♦ **Address:** 120 district, 15 may city, Cairo, Egypt
- ♦ **Mobile:** 01015200929 – 01032845616
- ♦ **E-Mail:** [Mohamedbassiouny2021@gmail.com](mailto:Mohamedbassiouny2021@gmail.com)
- ♦ **LinkedIn:** <http://www.linkedin.com/in/mohamed-bassiouny-946502b3>

## PERSONAL INFORMATION

**Date of Birth:** 22/12/1995

**Marital status:** Single

**Military Status:** final exception

## EDUCATION

- **(Year):** 2017
- **University:** Helwan university
- **Faculty of:** Commerce (English section)
- **degree:** (good) 72 %

## OBJECTIVE

**Driven sales specialist with a certified professional sales person credential and team sales quotas.**

**Seeking a sales manager role with lee industries, where I can contribute my knowledge of sales techniques and market research.**

## EXPERIENCE

- **Vodafone Egypt:**
  - **(2 years) experience:** from Jan 2018 to Feb 2020
  - **Job description:** dealing with customers and achieve sales targets, selling products and services using solid arguments to prospective customers, performing cost-benefit analyses of existing and potential customers, maintaining positive business relationships to ensure future sales.
- **beIN Media Group:**
  - **(3 years) experience:** from Nov 2020 to Feb 2023
  - **Job role:** dealing with customers and achieve sales targets, selling products and services using solid arguments to prospective customers, performing cost-benefit analyses of existing and potential customers, maintaining positive business relationships to ensure future sales.
  - **Promoted to Team leader for the 2<sup>ed</sup> year**

➤ **Almosafer Travel agency :**

- First year experience : from march 2023 till now
- Greet every customer with energy and an enthusiasm about technology.
- Ensure high levels of customer satisfaction through excellent sales service.
- Remain knowledgeable on products offered and discuss available options.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.
- Dealing with angry customers and working to solve their problems.
- Manage and stock inventory at specified levels.

## **Trainings and Courses**

- WFP (Work force Passport), Berlitz course, level 1&2 in English and have learned how make a business plan from (19<sup>th</sup> Oct to 18<sup>th</sup> Nov'2016)
- Dale Carnegie training for 3 days (builds great self-confidence, enhance communication skills, reduce stress and improve our attitude, strength people skills. Maharaty (Time management, Business writing, giving successful presentations, adapting with changes, communicating effectively, problem solving and Decision making).
- Successfully passed the ICDL with Excellent degree in 2015.

## **SKILLS**

➤ **Personal Skills:**

- Very good command with Microsoft Excel & Word
- Good communication
- Team worker
- Time management
- Excellent Knowledge of MS windows
- Good knowledge of internet
- Adaptation in the field of work
- Works under pressure
- Product knowledge
- Negotiation
- Sales operation
- Data analyses
- Online advertising
- Data entry
- B2B

➤ **Language Skills:**

- Native language Arabic.

- Fluent command of both written and spoken English.

## **INTERESTS**

**Reading - Chess - Travelling - Training at gym – playing Foot ball**