

MOHAMMEDABDO ABD EL-SALAM

Helmiyet Al-Zaitoun, Cairo | 01003939973 | mohammedattiya317@gmail.com

OBJECTIVE

Seeking a sales position within a reputable organization to allow me to contribute in continued growth, and achievement of business results, whereby I can utilize and develop my interpersonal skills.

PROFESSIONAL SKILL

Negotiation Skills	MS Office (Word & Excel)
Effective Communication	Problem Solving
Interpersonal Skills	Analyze Customers Data

LANGUAGE

Arabic: Mother Tounge
English: Good

COURSE

Business Administration Diploma at ECT Center
Sales Diploma at ECT Center
Marketing Diploma at ECT Center

EDUCATION

Bachelor of Commerce – Business Administration Division	2006 – 2011
Ibn Khaldoun Secondary School	2004 – 2006

WORK EXPERIENCE

Netodo for ERP solution system, Cairo	2012 – 2014
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Social Media Marketing Specialist

- Analyzing consumer behavior by collecting more data to understand marketing plans
- Submit a report on the performance and efficiency of marketing campaigns and analyze them
- Plan and implement initiatives to reach the target audience through appropriate channels such as social media, email and television.

Radio Talaat Master 2000, Cairo	2014 – 2015
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Tenders Section

- Managed to supervises the technical and financial validity and legality of analysis procedures.
- Supervised the operations related to compliance with technical specification and required conditions.

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Americana, Jeddah

2016 – 2022

Shift Leader

- Trained new team members on their specific duties.
- Conducted performance reviews.
- Maintained a positive business relationships with customers to ensure future sales.
- Balanced cash registers if they work during the opening or closing shift.

Sunbullah Food and Pastries Company, Jeddah

2023– 2024

Sales specialist

- Quickly build rapport with customers and accurately assess their needs in order to make recommendations and upsell in order to achieve sales goals.
 - Concluding agreements, contracts and sales deals with customers and agreed with them on the dates of delivery of goods.
 - Preparing and giving sales presentations to prospective clients
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References furnished upon request