## YASER SHIHAB AHMED



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PROFESSIONAL SUMMARY Experienced professional with extensive expertise in sales, management, and team supervision. Skilled in customer relationship management, cash register software, and Microsoft Office applications. Capable of working under pressure and achieving operational and sales goals effectively.

**EDUCATION** Bachelor of

Law Dijlah College - Expected in

2024

WORK EXPERIENCE Supervisor [Less than one year] -

Supervised team members to ensure operational objectives were met. - Provided guidance and support to improve team performance. - Monitored workflows and addressed daily issues efficiently.

Sales Representative Baby Formula Company [3 Years] - Managed and developed a customer network. - Increased sales and achieved monthly company targets. - Delivered excellent customer service to ensure satisfaction.

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Sales Manager Cosmetics and Perfumes Section [2 Years] - Oversaw daily sales operations. - Advised customers on products to meet their needs. - Achieved sales growth through effective strategies.

Market Organizer [2 Years] - Managed daily operations and organized teams. - Ensured smooth workflow and met operational goals.

Fast-Food Restaurant Manager [1.5 Years] - Supervised all restaurant operations and handled accounting. - Scheduled staff shifts and ensured customer satisfaction. - Analyzed financial data to develop performance improvement plans.

Children's Center Manager [2 Years] - Managed daily operations of the center. - Delivered exceptional customer shopping experiences. -Developed and implemented strategies to boost sales.

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**SKILLS** - Team supervision and leadership - Sales management and customer relations - Cash register software expertise - Proficiency in Microsoft Office applications - Ability to work under pressure and in a team environment

## LANGUAGES -

Arabic (Native) -

English

(Intermediate)