

Osama Maher Amin Elderby

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Professional Outline

An Entrepreneur with almost 10 years of experience in business start-up, project management, sales and marketing with a successful track record and proven ability to establish and manage multiple tasks concurrently

8 years of experience in core sales & marketing functions within local and multinational companies including product management, distribution of products in competitive retail markets.

- **Arabian Oud Company (Saudi Arabia)**
- **Safe Science**

Academic Background

Bachelor Of Law South Valley University 2006 – 2010

Professional Experience

- **Arabian Oud Company (Saudi Arabia) 2013 – 2020**
- **Branch Manager, developed and managed sales plans, targets and promotions**
- **Working closely with finance and back store keepers departments**
- **Developed business plans, strategies and processes and procedures**
- **Hired, trained and managed over 10 employees**
- **Managed customer service, needs and expectations to ensure maximum customers satisfaction**
- **Closely monitored competitors performance and developed strategies to ensure market competitiveness**
- **Developed and provided recommendations to Marketing department for the yearly strategies, budgets and promotions**
- **Safe Science**
- **For industrial safety & fire fighting**
- **Training & Sales team leader**
- **Worked in law Departments for 2 years**

Languages

English : Good reading & Writing

Arabic : Native Language

Computer Skills

- Proficient user of Microsoft Office, Word, Excel and Power point
- Have the ability to work cooperatively as a team member while maintaining a professional attitude
- Interpersonal skills (Leadership, decision making and problem solving)

Training

- Attended training courses in management skills and time management

Personal Data

- Date Of Birth : 29\7\1989
- Nationality : Egyptian
- Marital Status : Married with 1 Child
- Military Status : Exempted
- Religion : Muslim

References : To be furnished upon request