

SHARQAWY ABDALLAH SHOURA

Senior Sales Executive

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01015515876

Giza, Egypt

01 November 1995



EDUCATION

Accounting

Thebes Academy for Science and Technology

July/2019

- Grade: Excellent-Highest Honors

EMPLOYMENT HISTORY

Senior Sales Executive

Natuzzi Italia (By Image Company)

May / 2021 - Till Now

Cairo

- Greet customers and describe the special offers.
- Responsible for sales performance and achieve customer satisfaction at the same time.
- Distribute daily tasks to the team.
- Handling customer's inquiries.
- Provide professional service and explanation of the usage of products to customers.
- Record transactions on (POS) Point of sale - CRM system.

Showroom Manager

Shoura furniture (Family Business)

January / 2016 – May / 2021

Giza

- Lead and manage daily operation.
- Review and validate customer price list.
- Conduct customer service, develop sales offers and promotions.
- Collect customer requirements and customize suitable options.
- Controls price negotiations or deal closing.
- Record daily accounting transactions.

SUMMARY

Seeking a challenging position in a very dynamic company where I can utilize and develop my skills, enhance my experience and help in achieving the organization's vision and mission.

SKILLS

Analytical Skills

Documentation

Ability To Work Under Pressure

Interpersonal Communication

Adaptability

Time Management

Presentation

Leadership

Industry knowledge

POS System

MS Office (Excel-Word-PowerPoint)

CRM System

HOBBIES

Reading

Exercise

Swimming

Traveling

Team sports

Role-Playing Games

Volunteering

Interior designs

LANGUAGESKILLS

Arabic (Mother Tongue)

English (Very good at writing and reading)-
(good at listening)

OTHER

Marital Status: Married