Summary

* Delivered investment advice for clients.
* Provided specialized financial planning support for clients with portfolios
* Worked with clients to support understanding of and details of financial strategies.
* personal rapport with each client to maintain customer loyalty and establish long-term accounts.
* Facilitated new client onboarding process and investment account setup

Skill Highlights

|  |  |
| --- | --- |
| * How to manage your investment Funds * Investment planning * Insurance decisions * Relationship building and management * Cash Handling - collection problems * Financial Advising | * Banking * Retirement planning * Presentation skills.   • Time management.  • Ability to work under pressure.  • Problem solving. |

Experience

DATES From 12/2017– TO **NOW... -**

**BANCASSURANCE, ALLIANZ-EGYPT**

JOP DESCRPTION ;

Achieve sales targets set for the branch,

coaching the banks account officers to sale our products of insurance ,

Follow up to ensure, handle all customer inquiries requests and complaints.

Present basic reports related to sales activities ,

sales volumes, products .

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

DATES From 12/2014– TO 12/2017 –

UNITE SALES SUPER VISOR, **NESTLE EGYPT**

JOP DESCRPTION ;

Serving customers / Displaying products / Handling payments and collactions / cross sealing /

Managing and motivating staff to get our targets / Managing stock / Dealing with customer or complaints

Education

Bachelor of Science: **Computer Information Systems** - 2014

**Columbia University**, NY

Languages

Spanish – C2

Chinese – A1

Certifications

PHP Framework (certificate): **Zend, Codeigniter, Symfony**.

Programming Languages: **JavaScript, HTML5, PHP OOP, CSS, SQL, MySQL**.dddddddddddddddddd

**Ahmed**

**ElTaibany**

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DATES From 2010 to 2012 –

Marketing spicilatse , EFSCO SUDIArabia in Jeddah ;

Deal and seal and marketing heavy equipments for Hotels, Hospitals and Big homes. Searching for new deals and searching new need in exiting custemour to sael anothers machines(cross sealing ) . our team mad new record in sales and open more of new market in KSA .

DATES FROME 2009 to 2010

Marketing specialist ,MAS-INTRNATIONAL

Time share system in KSA in mkkah mokrma front of kaba shrifa to tack your home to 2027.

ACADEMIC QUALIFICATION AND COURSES\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

2009 • Degree Title, : • Bachelor of tourism and hotels from Management: Hotels in 2009 (Grade: GOOD)

2010 . CERTIFICATE FROM ISI: (IN-FLIGHT SERVICE INSTITUTE) DEALING WITH SERVICE, SECURITY AND SAFETY FOR CABIN CREWS.

2020130: 2015 And get training from Nestle: . Understand the personalities - Nestle sale and selling style steps - Communication skills - Pressures and skills, time management -Foals to deal with problems –

- HAVE ICDL AND USING COMPUTERS FROM 1997 .

ACTIVITIES\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Diving, Browsing internet, football, Reading

Ready Upon Request