

# Mohamed Elsoudy

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## PROFILE

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- A pharmacist that gets adapt to every mission and a healthcare member who participates effectively in maintaining pharmaceutical and health care.
- Experienced Salesperson with medical background, ambitious and drive, strong communication skills, scientific, organization skills, and authenticity.
- Built a wide business through 3 years across Alexandria and Delta that drove sales high.

## PROFESSIONAL EXPERIENCE

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### **Alexandria University Hospitals**

Alexandria, Egypt

#### *Hospital Pharmacist*

3/2023 – **Present**

- Dispense medication and check interactions.
- Order and maintain inventory of medication and supplies.
- Maintain a clean and organized pharmacy.

### **Institute of Training and Occupational Learning (ITOL)**

Alexandria, Egypt

#### *Project Executive (Part-Time)*

1/2023 – **Present**

- Establish excellent relationships with customers in B2B.
- Perform accreditation processes for training programs.

### **Soudy Store for perfumes and cosmetics (Own business)**

Damanhur, Egypt

#### *Business Owner, seller, and formulator*

9/2019 – 1/2023

- Develop and manage small business.
- Branding promotion “سعودي”.
- Build relationship with customers (B2B and B2C).

### **National Food Safety Authority (NFSA)**

Alexandria, Egypt

#### *Special Food Safety Inspector*

8/2021 – 2/2023

- Inspection and sampling of special foods (Food supplements, infant formulas, etc.).
- Review and draft regulatory documents required for importing these products.
- Establish a sub-unit cooperatively resulting in reducing time of inspection by half.

### **Asmaa Abo Hay Pharmacy**

Damanhur, Egypt

#### *Community Pharmacist*

5/2021 – 7/2021

- Compound and dispense medication as prescribed by physician.
- Check interaction.

**NIG Nutritional Egypt**

Damanhur, Egypt

Product Specialist

2/2021 – 4/2021

- Provide technical and clinical information about bioactive colostrum to healthcare professionals.
- Manage sales relationships with healthcare professionals.
- Attend medical conferences and events.

**Evy Pharmacy**

Damanhur, Egypt

Community Pharmacist

8/2020 – 1/2021

**Doctorz Company for Perfumes and Cosmetics**

Alexandria and Delta, Egypt

Promotional and Sales Representative

7/2019 – 8/2020

- Best achiever in Q4 2019.
- Built Doctorz business outside Alexandria from nothing in 2016 to +350,000 L.E. in total sales in the last 9 months.
- Q1,2 2020 total sales were 57.3% more than the same period in 2019.

**ACADEMIC QUALIFICATIONS****Tanta University**

Gharbia, Egypt

Professional Master in Pharmaceutical Management (MPM)

2022 – **Present**Current GPA: 4.94 out of 5 (Excellent with honor) (2<sup>nd</sup> place)

- Modules studied till now: Pharmaceutical Marketing, Pharmaceutical Legislations and Ethics, Strategic Planning, Data Analysis and Biostatistics, Performance Management, Managerial and Cost Accounting.

**Pharos University**

Alexandria, Egypt

Bachelor's degree in pharmacy

2014 – 2019

Cumulative GPA: 3.73 (Excellent with honor)

**TRAINING****AstraZeneca Egypt**

Virtual

Sales and Marketing - intern

10/2021

**Sandoz Egypt**

Virtual

Sales and Marketing - intern

8/2021

**Eva Pharma**

Virtual

Careery2020 Program - intern

6/2021

**Sanofi Aventis**

Alexandria, Egypt

Sales Intern

8/2018 – 10/2018

- Medical promotion for various products.

**Nestle** Behira, Egypt  
 Sales Intern 7/2018 – 8/2018  
 - Promotion for Nestle products: KitKat, Nesquik, Coffee Mate, Fitness, Nido, Nescafe.

**Military Forces Hospital** Alexandria, Egypt  
 Hospital and Clinical Pharmacist Intern 6/2018

**Eva Pharma** Damanhur, Egypt  
 Sales Intern Summer 2017  
 - Medical promotion for Sildenafil, Vardenafil, Tadalafil

## **EXTRACURRICULAR ACTIVITIES**

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**Haya Karima** Alexandria, Egypt  
 Member 3/2023 – **Present**  
 - Provide food, clothing, and shelter to people living in poverty.  
 - Provide medical care and emotional support.

**Egyouth** Alexandria, Egypt  
 Co-Ordinator 6/2016 – 6/2017  
 - Perform high qualified professional and administrative tasks, in addition to working with Ministers of State and other high-level leaders, as well as in organizing international events.

**Pharm Pedia** Alexandria, Egypt  
 Head of External Relations (Season 2) Summer 2017

**Republic of 2030 Simulation (1000 Leaders Program)** Alexandria, Egypt  
 Minister of Health and Population - Winner 2016  
 - Won the “best team” certificate and was honored by Ministry of Youth and Sports representative in Alexandria.

**Pharos Pharmacy Students Union** Alexandria, Egypt  
 Active member then Vice president of Cultural Committee 10/2014 – 6/2016  
 - Participated in Quality Assurance Committee activities and raising awareness of its importance among my mates, which resulted in accreditation of faculty of pharmacy from NAQAEE certification in March 2016, **then reaccreditation on 24 November 2021**