



Hajar El Hmine

SALES SUPERVISOR

PROFILE

Adept at working with people. Proficient at answering questions promoting new products and services and helping customers have a satisfying experience. Specialize in problem solving and industry

EDUCATION

PROFESSIONAL TRAINING

Communication and Leadership
The Faculty of Berkshire Global Education
Reading University, UK
2018

BACHELOR

Management and Business Administration.
ESCGT
2016-2017

SPECIALIZED TECHNICIAN

Automation and industrial instrumentation.
ISTA
2013

THE BACCALAURÉAT

Mathematical Sciences.
ABI BAKR ERRAZI High School.
2011

EXPERTISE

Trade

Prospecting, Negotiation
Customer-supplier relationship management

Data Processing

Microsoft Office
ERP Management



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WORK EXPERIENCE

SALES SUPERVISOR

Present

DINEFER S.A.R.L. Morocco

Supplier in the Automotive field "Manufacturing and marketing of Automotive equipments and tools".

Sales Department Management, and After-Sales Support service, coordinator between the customer and services team.

Negotiations et development, shifting between Tangier-Kenitra-Casablanca for prospecting.

AV conference with customers based in Europe and the Middle East.

SALES AGENT

2014 - 2016

DINEFER S.A.R.L. Morocco

Preparing price offers and tracking orders.

Direct contact with customers.

INTERNSHIPS

July 2014

DINEFER S.A.R.L. Morocco

Internship and Training Programme

February 2014

FROMAGERIE BEL MAROC

Automation project assistant for an Air Handling Unit.

May 2013

LAFARGE

Troubleshooting observation of wind turbines.

Participating in the analyzers regulation.

August 2009

TOPOGENORD.

Internship and Training Programme

August 2008

REAL OFFICE S.A.R.L.

Internship and Training Programme

INTERESTS

Cycling

Travel

Reading

LANGUAGES

Arabe

English

French

Spanish