**Name**  :

Mahmoud Hassan Mohamed El sadek .

**Home address** : Qalubia .

**Mobile**  : (+202) 01022896564

**Date of Birth** : 6/8/1978

**Marital Status** : Married.

**Nationality** : Egyptian.

**Military Service** : Exempted.

| **OBJECTIVE** |
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| **Seeking** for a sales manager in a leading company that offers more jobs  Progression, growth, development opportunities, and valuable and rewarding experience. |
| **EDUCATION** |
| Benha University  Bachelor Of Commerce.  Major: English  Grade: Pass |
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| **EXPERIENCE :** |
| Working at   * Chubb Arabia cooperative insurance company . * Libano- suisse Takaful Egypt insurance company . * Bella City ( The Egyptian Italian Company for Modern Industries( . * Tebba company for medical supplies . * Baioners steel company .   **Job Description**   * Achieving growth and hitting sales targets by successfully managing the sales team. * Designing and implementing a strategic sales plan that expands company’s customer base and ensure it’s strong presence. * Managing recruiting, objectives setting, coaching and performance monitoring of sales representatives. * overseeing the activities and Managing organizational sales by developing a business plan that covers sales, revenue, and expense controls. * Meeting planned sales goals. * Setting individual sales targets with the sales team. * Tracking sales goals and reporting results as necessary. * Overseeing the activities and performance of the sales team. * Coordinating with marketing on lead generation. * The ongoing training of your salespeople. * Developing your sales team through motivation, counseling, and product knowledge education. * Promoting the organization and products. * Understand our ideal customers and how they relate to our products. |
| **SKILLS & COMPETENCIES** |
| * **Ten or more years of experience in managing sales in a corporate setting** * **Proven record of success with the entire sales process, from planning to closing** * **Excellent communication, interpersonal, and organizational skills** * **Superb leadership ability** * **Ability to travel at least 20% of the time.**   **Language skills:**   * Good command of both written and spoken English. * **Native** language: Arabic.   **Team working skills:**  **Acting** as a team member in my job, I was assigned to work in many teams in my company due to my behavior flexibility.   * **Posse's** excellent customer services skill & answer phone call. * **Pay** attention to details. * **Show** accurate typing skills. * **Show** initiative. * **Have** strong organization skill. * **Be** eager to learn. * **Enjoy** being part of team. |
| **PERSONAL CHARACTERISTICS** |
| **Self**-motivated, dynamic, energetic, results-oriented, achievement-oriented, customer-oriented, flexible, cooperative, able to learn, stress tolerant, able to move/travel, organized, able to work under pressure, creative, able to work long hours and weekends when necessary. |
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***I am seeking for a position that improve my skills &***

***Talent and by which my education and experience where be implemented***

***Your soonest reapply will be highly appreciated***