

Ahmad Qaisieh

Business Management

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Summary

Business Management with 8+ years of experience in travel, operations and management. Proven ability to manage all aspects of business, including:

- **Customer Focus:** Focus on meeting the needs of customers. This means providing high-quality products and services, and delivering them in a timely and efficient manner.
- **Financial Management:** Businesses need to establish rules for budgeting, spending, and accounting. This ensures that they are financially sound and can meet their obligations.
- **Human Resource Management:** Have rules in place for hiring, training, and compensating employees. This helps to ensure that they have a qualified and motivated workforce
- **Risk Management:** Identify and manage risks that could threaten Company success. This could include things like financial risks, operational risks, and legal risks.
- **Communication:** Clear and consistent communication is essential for any business to function effectively. This includes communication between managers and employees, as well as between the business and its customers and suppliers.
- **Decision-Making:** Gathering information, considering options, and evaluating the potential consequences of each decision.
- **Problem-Solving:** Identifying, analyzing, and resolving problems in a timely and effective manner.

Skills

- **Operations Management:** Build efficient and effective business processes.
- **Financial Analysis:** Reading and Analyzing financial statements, financial data,
- **Project Management:** Plan, organize, and execute projects on time and within budget.
- **Leadership:** Motivate, inspire, and guide others to achieve common goals.
- **Communication:** Reaching people at all levels of the organization, Communicate effectively verbally and in writing.
- **Problem-solving:** Identify, analyze, and solve problems creatively and effectively.
- **Decision-making:** Make decisions under pressure and in a timely manner.
- **Teamwork:** Work effectively with others to achieve shared goals.
- **Time Management:** Manage time and workload effectively.
- **Negotiation:** Negotiate win-win solutions in business situations.
- **Adaptability:** The ability to adjust to change and new situation
- **Ms office:** Word, Excel, outlook.

Languages

Arabic (Native), English: Excellent

Experience

Operations Director

Lavista Travel & Tourism

Amman Jordan

2024- August

Operations Director

Barcelona Travel & Tourism

Amman Jordan

2022 - 2023

Operations Manager

Lameece Travel & Tourism

Amman Jordan

2018 - 2021

Customer care

Yes Atlas for Studying Abroad - Amman

8/2017 - 11/2018

Customer service and Reservations

Lameece (Montana) Travel & Tourism

Amman Jordan

01/2016- 06/2017

Education

Bachelor's Degree of Business Management

Middle East University

Higher National Diploma, Pearson BTEC Level 5 in Business Management-

Luminus Technical University college (LTUC)