

Ahmed Sayed Ahmed Eid

District Sales Manager

Profile

A dedicated and passionate District Sales Manager with extensive experience in real estate and investment. Known for driving growth, building strong client relationships, and providing leadership in dynamic markets. My core belief is that "your value lies in what you give, not in what you own." A strategic and results-oriented sales professional, I am committed to achieving long-term success for both the organization and its clients.

Work Experience

2020 – CURRENT Cairo, Egypt

Blue Reef – Real Estate and Investment

District Sales Manager

- Managing and leading sales operations within the district.
- Responsible for driving sales growth, meeting targets, and building customer relationships.
- Collaborating with cross-functional teams to align sales strategies with overall objectives.

2017 – 2020 Cairo, Egypt

ReMax

Team leader

- Led and mentored a team of 10 sales representatives, achieving a 15% increase in annual sales.
- Coordinated team efforts to develop customized sales strategies, boosting client acquisition and retention.

2010 – 2017 Riyadh, Saudi Arabia

Aljazeera Automatic Doors

Branch manager

- Supervised branch operations, ensuring efficiency and profitability.
- Oversaw staff training, performance reviews, and daily business activities.
- Built partnerships with clients and vendors, improving customer satisfaction and outcomes.

2007 – 2010 Cairo, Egypt

EgyptAir

Customs broker

- Managed customs clearance for airfreight shipments.
- Ensured compliance with regulations and facilitated smooth operations.

Languages

- Arabic: Native
- English: Proficient
- French: Basic

Personal Information

- Date of birth: 04/12/1985
- Nationality: Egyptian
- Gender: Male
- Marital status: Married

Contact

✉ ahmed.sayed0185@gmail.com

☎ (+20) 01278098147 📞

📍 22 Dar Misr – Al Shrouk City, Cairo

📘 <https://www.facebook.com/Ericsson85>

🌐 <https://bluereef-eg.com/about-2>

Education

● The Higher Institute of Languages – Ministry of Higher Education

Bachelor's degree in Hotel Management

Completed in 2007

● Al Orman Hotel and Computer School

Tourism High School

Cairo, Egypt | 2000 – 2003

🧩 Skill

- Team Leadership & Training
- Business Development & Client Relations
- Strategic Sales Planning
- Contract Negotiation
- Market Analysis & Competitive Strategies
- Digital Marketing
- Negotiation

⚙️ Technical Skills

Microsoft Office Suite (**Word, Excel, PowerPoint**)

Advanced user of Microsoft Windows and MAC OS X

Communication tools: **Zoom, Skype, Teams**