# Obai Darwish

Iraq - Erbil - Ainkawa - Al-Sayedin



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+964 7724416983

Member of Lattakia Chamber of Commerce and Industry / Membership No. 27010/ An active member of the Association of the Revival, Protection, and Documentation of Folklore / Membership No. 1673/ Member of the Board of Directors of the Abnaa Al-Balad Charity Association.



### **Personal data:**

Nationality: Syrian

• Date and place of birth: 06-02-1978 Lattakia - Syria

Marital status: Single

# Study:

High school Diploma - the scientific section 1996-1997.

 Fourth year, Faculty of Science - Department of Applied Geology (Tishreen University -Lattakia - Syria).

Enrolled in 1997

Discontinued in 2001

One academic year for graduation.

**Additional Training:** 

 Educational courses in legal studies - the open education system (Tishreen University -Lattakia - Syria).

## Personal skills:

- Data Entry:
  - 1500 words/hour in Arabic.
  - 1000 words/hour in English.
  - Organizing schedules.
  - Text image processing.

- Content Creator: Digitizing files.
- Customer Service: Achieving the maximum degree of satisfaction for the organization's customers.

# Languages:

- Arabic (Native Speaker)
- English (the language I'm using in my current job)
- German (the basics) and I am currently working on developing it through online courses.
- Kurdish (the basics): the native language in the country of residence.

# **Vocational training:**

• Diploma in Small Project Management - Specialty in Expense Control.

40 hours of attendance (10-11-2019 to 01-02-2020) issued by the Technology House Center in Lattakia - Syria on 10-02-2020.

### **Professional skills**

• From 13/03/2021 to date:

Store Keeper and Expense Control Specialist at Star Beroea Restaurant - Erbil - Iraq.

Website: https://Beroeaerbil.com/

Star Beroea - Erbil is a 5-star restaurant and family club. License of the General Authority for Tourism - Erbil No. /475/.

#### Tasks:

- Data entry.
- Organizing stores and maintaining weekly, monthly, quarterly, and annual inventories.

Organizing the restaurant's supplies containing various items and directing them to the production departments.

- Control expenses in terms of following up prices in the market, obtaining the best supply offers, maintaining the quality of the supplied items, and following up the shelf life of supplies.
- Calculating costs and expenses and calculating added value: using programs

Microsoft Excel	Omega	Pixel point	Al-Ameen	
https://microsoft.com	https://omegapos.com	https://ejafsoft.com	https://alameensoft.com	

• From 03-11-2020 to 12-03-2021:

Customer service employee at Stephen's office (Ainkawa - Al-Sayedin) for translation, printing, photocopying, and embassies appointment services.

#### Tasks:

- -Data entry.
- -Content Creation.
- -Printing and editing documents.
- -Photocopying documents.
- Translating documents and papers in cooperation with a sworn translator.
- -An official electronic mailing service.
- -Preparing PowerPoint presentations for school, institute, and university students.
- -Organizing files for booking embassies' appointments.
- From 10-04-2016 to 01-11-2020:

Founder and manager of a store for trading forestry products (Sheikh Daher Commercial Market - Lattakia - Syria)

Business register (No. 43489) date: 10/04/2016: that allows inducting importing and exporting to expand the licensed commercial activity to enter foreign markets.

The business includes the following:

- Trading various local forestry crops, the most important of which are:
  - Charcoal (of various types: oak, pine, olive, etc.): Purchasing from charcoal facilities or through Investment Department's auctions, sorting and packaging, and distributing products to restaurants, hotels, and luxury tourist facilities.
  - Fine Spices: Purchasing from sources of production, sorting and packaging, and marketing many varieties of fine local spices. The most important of them:

Rhus	Capparis spinosa	Laurus nobilis	Ocimum basilicum
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- Local medicinal herbs (luxury herbal teas): purchasing from production sources, sorting and packaging, and marketing for medicinal and food uses.
- Services for the benefit of others. Including (contracts packaging labeling marketing)
- Entering data for use in E-marketing resources.

15-09-2020: Stopping all activities and settling obligations due to economic deterioration.

02-11-2020: Traveling to Iraq - Erbil seeking a safe work environment.

• From 01-10-2010 to 09-04-2016:

Founder and Director of the Al-Amanous Foundation for University Services (Spiro business district - Lattakia - Syria). The main activities of the Foundation were:

- Data entry.
- Content creation.
- Official correspondence with research centers by power of attorney from postgraduate students to purchase and supply specialized textbooks and scientific references.
- Binding and typing graduate research papers for graduate students.
- Printing and artistic editing of several university textbooks for the benefit of Tishreen University (New and Renewable Energy by PhD. Youssef Youssef Faculty of Mechanical Engineering), (Dermatology by a Group of Doctors Faculty of Medicine) and (Probability Theory by Dr. Ahmed Al-Wassouf Faculty of Science) and others.
- Implementing of printing electronic content according to the standards prepared for each type, strict adherence to information confidentiality, and preventing data trading.

Canon	Software maintenance services - ink trade		
Kyocera	Software maintenance services - ink trade		
Epson	ink trade		
Brother	ink trade		
Task alpha	Software maintenance services - ink trade		
Ricoh	ink trade		

• From 02-01-2000 to 30-09-2010:

Founder and Director of Al-Dilal Foundation for audio-visual equipment and office photocopying machines. The main activities of the institution:

- Professional audio equipment trade:

JVC	AIWA	Nakamichi	Bose	JBL	Onkyo	Sansui
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- A sales outlet for the end consumer of products: art and media production software for personal use.
- Trading and filling inks for office printing and photocopying machines (Canon Brother Epson).
- Software maintenance of computers.

• From 01-07-1997 to 31-01-1999 (in conjunction with my undergraduate studies)

Customer service and logistical support employee at the Arab Union Land Transport Company.

Website: https://www.superjet.com.eg

Tasks:

- Booking service.
- Trips management.
- Organizing travel manifests.
- Logistical checks for the safety of the customers and the company's vehicles.
- Part-time volunteer work and a number of flexible hours in the agricultural property that the family owns on real estates (28 33 -68 100 102 696 778) total area (25,000 square meters) Kesmeen real estate area:

#### Tasks:

- Increasing production capacity.
- Reducing production costs.
- Finding new marketing lines.
- Cultivation of different corps: (wheat, beans, and tubers)

Irrigation, weeding, adding organic fertilizers, spraying agricultural pesticides, harvesting, and marketing

- Taking care of fruit trees on the property (80% olive and 20% citrus trees):

Irrigation, adding organic fertilizers, pruning, harvesting, packaging, and marketing

- Adding an updated cultivation of the property: vines (1000 square meters)

Irrigation, adding organic fertilizers, pruning, harvesting, packaging, and marketing

-Adding new fruit trees:

Berries, pomegranate, grapes, almonds, conifers

- Developing means of serving crops and implementing the use of modern technologies such as drip irrigation and use of natural pesticides (experimenting with the Ladybug beetle in controlling cotton aphids in the property and generalizing this method on neighboring lands).
- Experiments: fish farming and using fishpond water to irrigate crops to raise the efficiency of productive crops (a method used in Chinese experiments to raise fish in rice crops).

- Ability to work continuously without decreasing performance in bad weather or an imperfect work environment.
- Ability to lead and organize a team and work as part of a team.
- Preparing work evaluation and solution plan reports.
- providing logistical support and supply, and marketing lines for the projects.

## **Driver's license:**

• Driver's license for a private vehicle, Category B, which entitles its owner to drive small private passenger cars, private transport vehicles with a total weight under /4/ tons, and public transport vehicles with a total weight under /2/ tons. Issued in 2007.

## **Computer skills:**

- Microsoft Office (Word Excel PowerPoint)
- Adobe Photoshop
- Accounting software (Al-Ameen Omega Pixel Point).

أمانة السجل التجاري بمحافظة اللاذقية



وزارة التجارة الداخلية وحماية المستهلك مديرية التجارة الداخلية وحماية الستهلك باللاذقية

# شهادة تسجيل تاجر

# إن أمين السجل التجاري لمحافظة اللاذقية يشهد بأن

السيد: أبي درويش بن خليل تولد ١٩٧٨ اللاذقية جنسيته السورية

تاریخ ۱۰۱۱/۰٤/۱۰

مسجل في السجل التجاري تحت رقم

مركزه الرئيسي في: اللاذقية شارع ٨ اذار على العقار ٨/٧٢٩ شيخضاهر - هـ ٩٣٣٦٤٤١٣٦ .

الشعار أو العنوان التجاري ابي درويش الرقم الوطني ٢٠٤٠٠٤٤٦٩٤

وفروعه:

غايته: ﴿ وَبِيعُ المُوادُ الحراجيةُ واستبرادُ و تصديرُ جميعُ المُوادُ المسموحُ لِمَا مِن قبلُ الدُولة و تعهد تقديم مواد متنوعة و تمثيل شركات و وكالات و الدخول بالمناقصات و المزايدات فقط

تم تعديل ألمركز الرئيسي بتاريخ ٢٠١٩/٢/٢١

وقد بدأ عمله اعتبارا من تاريخ ٢٠١٦/٠٤/١٠

الملاحظات: صالحة خلال عام ٢٠١٩ - متحر ١٨٦٣٥ تاريخ ٢٠١٩/٢/٢١

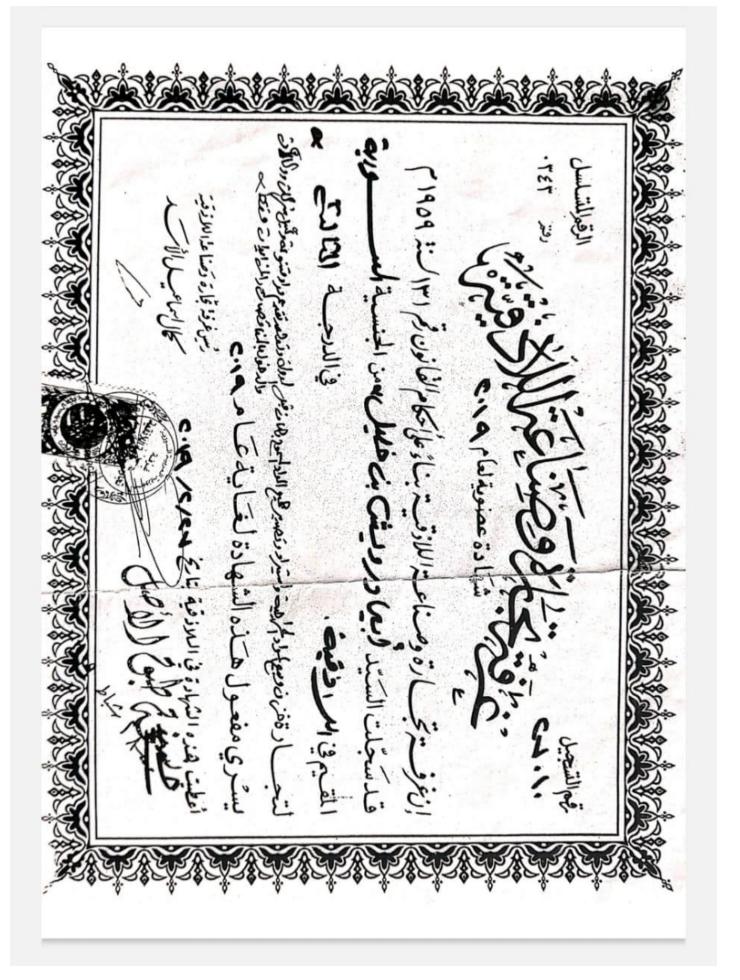
يجب ابلاغ امانة السجل التحاري عند التوقف او تغير مقر العمل تحت طائلة اتخاذ الاجراءات القانونية

أعطيت هذه الشهادة للسيد ابي درويش

بناء على طلبه ليعمل بما بحسب المقتضى القانون









#### Erbil, Ankawa

Near Happy Kids Zone

+964 7511513201

## Beroea Restuarant

Erbil, Ankawa Road, Kurdistan

Date: 23th March 2023

## To whom it May concern

The management of Beroea Restaurant-Erbil certifies that Mr. Obai Khalil Darwish, born in Lattakia-Syria 1978, worked in the restaurant as a cost controller with a monthly salary of /1,200\$/ from 13/3/2021 until this date.

Through his work in the restaurant, he proved that he is dedicated to work and an example of discipline and professional craftsmanship.

At his request, he was given this certificate, wishing him continued success.

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Beroea Restaurants Administration

