

Eslam Mohamed Ismail

[63st – morsy elngar-from Mamdoh Salem-lmbaba]

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OBJECTIVE

An ambitious, enthusiastic, talented and hungry for success individual with a keen eye for detail and a flair for Engineering. Eslam is competent in the use of Engineering Tools, willing to undertake further Training and development and possess a real desire to launch his Engineering career. He is capable of working within a fast paced & challenging environment, and can make a real Engineering impact. He is currently looking to work for an employer who offers a modern and friendly working environment

Education:

Advanced Academy BCs of Computer Science

Graduation Project: web design Grade: GOOD Graduation Year: 2013

Courses and Training:

[From 2014\3 – TO 2014\6] [Cisco certified network associate CCNA]
[IT academy Eng. Tarek elgendy] Grade achieved: very good

[From 2020\1 – To 2020\4] [Digital marketing diploma][Waled basha – Ahmed ali]

Grade achieved: Excellent

[From 2021\9 – TO 2021\12] [Light current diploma (design – Pricing)]

[Jeilecom for training engineers Eng. Gamal abdelaty] Grade achieved: Excellent

Employment:

[From 2015 \ 5 – To 2018 \ 5] [IT Help deske] [Globe med Egypt]
Main tasks performed : handling and solving issue system and end user

[From 2018 \ 6 – To 2020 \ 12] [Pre sales engineer]
[Touch smart technology for intgratedsystem]

A series of projects have already been completed:

- 1) Bicycle Stadium project with Arab contractors Supply and supervision of installation (**CCTV IP and fiber optic**) .
- 2) Egyptian Contracting Company Main Building Supply and installation (**CCTV IP**).

- 3) Cairo Airport 2 Project Pasment with East Delta Contracting Supply and installation (CCTV IP - passive infra - fiber optic).
- 4) Hub 50 mall Project with kem constructing Supply and supervision of installation (CCTV IP – passive and active infra - fiber optic).
- 5) Sodek administrative building at 5th Street, 90th Street Supply and installation (passive infra - fire alarm – CCTV IP) .
- 6) Administrative building in the fifth block, 90th Street, North, subcontractor (passsive and active infra - CCTV IP).

Main tasks performed: Tender and servay and Pricing and Inventory of quantities from Boq .

- Prepare and give technical presentations to explain to customers how the products and services work.
- Work with the customers and Engineers to ensure the equipment meets the system requirements.
- Communicate with the sales team to understand consumer demands and offer sales support where necessary.
- Secure orders, guarantee product standards and assure product delivery.
- Establish customer rapport and acceptance.
- Plan for modifications to products to meet consumer demands.
- Help clients to solve problems with product usage.
- Recommend new and improved products to the customers and explain how the equipment will be more cost-effective.

[From 2022\ 1 – To 2022\ 5] [Pre sales engineer] [Jelecom for Integrated system]

Main tasks performed: Tender and servay and Pricing and Inventory of quantities from Boq

- Prepare and give technical presentations to explain to customers how the products and services work.
- Work with the customers and Engineers to ensure the equipment meets the system requirements.
- Communicate with the sales team to understand consumer demands and offer sales support where necessary.
- Secure orders, guarantee product standards and assure product delivery.

- Establish customer rapport and acceptance.
- Plan for modifications to products to meet consumer demands.
- Help clients to solve problems with product usage.
- Recommend new and improved products to the customers and explain how the equipment will be more cost-effective.

[From 2022\ 6 – To Till now] [Pre sales engineer] [TARGET business solutions]

Main tasks performed: Tender and servay and Pricing and supervision of installation and Inventory of quantities from Boq

- Prepare and give technical presentations to explain to customers how the products and services work.
- Work with the customers and Engineers to ensure the equipment meets the system requirements.
- Communicate with the sales team to understand consumer demands and offer sales support where necessary.
- Secure orders, guarantee product standards and assure product delivery.
- Establish customer rapport and acceptance.
- Plan for modifications to products to meet consumer demands.
- Help clients to solve problems with product usage.
- Recommend new and improved products to the customers and explain how the equipment will be more cost-effective.
- A series of projects have already been completed:
 - 1) Inzeo mall in capital { **CCTV IP SYSTEM – SOUND SYSEM – fire alarm system – access control system** }
 - 2) Agora mall { **fire alarm – access control - passive infra** }
 - 3) City council building and south sinai governorate { **passive infra – fire alarm – qenen system – master anntena – access control system** }
 - 4) Metro egypt maintenance { **x ray machines** }

Personal Skills:

- Creativity.
- Interpersonal Skills.
- Critical Thinking.
- Problem Solving.
- Public Speaking.
- Teamwork Skills.
- Communication.
- Collaboration.
- Accounting.
- Active Listening.
- Adaptability.
- Negotiation.
- Conflict Resolution.
- Empathy.
- Customer Service.
- Decision Making.
- Management skills.
- Leadership skills.
- Presentation skills.

Language:

- Arabic: Native Language.
- English: GOOD command of both written and spoken English.