



hossamtaher105@gmail.com



01112461072



Egypt

## EDUCATION

Information Systems Major  
**Faculty Of Arts**, Alexandria,  
June 2013

# HOSSAM TAHER

## PROFESSIONAL SUMMARY

Dedicated Team Leader promoting quality assurance, issue resolution and interpersonal communication and sales skills. Proficient at troubleshooting and supervising talented teams. Seeking similar position in retail.

## WORK HISTORY

November 2016 - October 2022

**Misr Life Insurance - Team Leader**, Damanhour, Egypt

- Coached team members in proven, cutting-edge methodologies, communicating individual feedback to enhance sales potential.
- Provided leadership and direction for employees, supervising activities to drive productivity and efficiency.
- Defined strategic Key Performance Indicator (KPI) targets for direct reports, consistently monitoring performance to drive successful results.

February 2012 - October 2015

**Medhat Attyat for Cars spare parts - Sales Manager**, Alexandria, Egypt

- Defined business strategies and roadmaps to drive performance across sales, promotions and marketing departments.
- Evaluated sales and service processes to generate targeted improvement strategies and increase revenue opportunities.
- Saved costs by effectively negotiating vendor prices, terms of sales and service agreements.

## SKILLS

- Customer care
- Staff training
- Diplomatic leadership
- Taking responsibility and work under pressure
- Ability to work on Word and Excel
- Punctuality and honesty
- Team supervision
- Employee coaching and mentorship
- Customer relationship management