

Cairo -Egypt
Maadi
Mob:012-25794156
Ahmedfawzy12157@gmail.com



Curriculum Vitae

Ahmed Fawzy Abdeen

OBJECTIVE

Looking to join a progressive organization that has a competitive environment where I can enhance my personal and professional capabilities and use my skills, abilities and commitment to perform quality work and achieve target goals.

PERSONAL INFORMATION

- Nationality: Egyptian
- Currently Resident of: Maadi
- Birth date: 12 July 1988
- Place of Birth: Cairo
- Gender: Male
- Marital status: Married

EXPERIENCE

Lulu Hypermarket - HOME APPLIANCES- TV MNC - Egypt Branch 2009-2012

Sales Person

- Ensuring Sales target
- Providing all information about unit for client
- Follow al target plans
- Assist in providing follow up with sales strategy
- Providing all information for the following - LG - SAMSUNG -SONY - PANASONIC



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EGY - Group - Home Appliances - A/C - 2012-2014

Sales Person

- Handling calls for technical issues faced with HOME APPLIANCES to. AND OTHER
- Handling Total Call PROVING all support for sales □ Customer satisfaction report.
- Training new employees
- Skilled on sales and after sales services

Union Air - Local company – 2014-up To Now
Union Air is local company manufacturing its Own brand.
Distribution & sales



Manufacturing all Type of A/c window / split / stand / and home appliances
from (TV, Gas cooker. Washing machines

Marketing and Sales

- Responsible for marketing the products got home appliances □ Handling all plans for marketing and local outlets for our brands.
- Follow up with customers & suppliers, distributors ensuring on time order's delivery., after sales services
- Maintaining weekly reports. for marketing and sales

EDUCATION

- AL Medina Academy - Cairo - Information technology section 2007

SKILLS & STRENGTHS

- Ability to get the work done in less time and minimum efforts and find out the root cause of the task assigned.

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- Ability to work in harsh and critical situations.
- Able to influence and advise customers, delivering first class service and also achieving the company objectives and targets.
- Excellent communication skills and knowledge of computer operations.
- Ability to work autonomously and also being a part of a team.
- Drive, determination and enthusiasm.
- Have the confidence and energy to successfully handle behavior.

LANGUAGES

- Arabic: Mother tongue.
- English: Good Communication skills.

COMPUTER SKILLS

- Internet.
- Microsoft office (Word, Excel, PowerPoint)

References and supporting documents are available upon request.