



Ammar Al Omaeri

✉ amar.alomaeri@gmail.com ☎ +9647713993371 📍 Zayona, 10091 Baghdad

Profile

Highly Motivated, Passionate & Energetic Tech Enthusiast, Well Trained, Experienced Sales.
Manager/Trainer with a dedicated & focused approach to driving results.
No Job is Too Big, No Task is Too Small.

Education

Bachelor of Science 09/2010 - 06/2014
University of Technology, Baghdad
Bachelor in APPLIED SCIENCES

WORK EXPERIENCE

Brand Ambassador 08/2015 - 01/2017
company Huawei Technologies / Sales Depart, Baghdad

- Visiting the Market and Increasing the Relation with The Shopkeepers.
- Maintain a Good Display in the Market with keeping an Eye on Competetors.
- Make sure that the Brand has the Highest Sales And Display Share in Each Store.
- Connecting the Stores with the National Distributor and guide the Sales Process.

Trainer 01/2017 - 08/2021
company Huawei Technologies / Sales Depart, South cities

- Give training to Team about sales Skills & Products knowledge.
- Creating Sales Strategies for New Products.
- Monitoring the team activities, sales and performance.
- Joined in Interviewing to new FF, and Testing them before going to the market.
- Making Market Analysis Reports, and FF Daily Work Tools.
- Leading City managers and Support their Requirements, Collecting their Reports.
- Tracking with Suppliers (Promotional Projects and Branding Campaign).

City manager 04/2017 - 06/2019
company Huawei Technologies / Sales Depart, South cities
Worked as a subtime Job had the Same Responsibilities in addi on To:

- Leading the Team.

Personal details

Date of birth
June 15, 1990

Place of birth
Baghdad

Driver's license
B

Gender
Male

Nationality
Iraq

Civil status
Married

LinkedIn
linkedin.com/in/ammар-hameed-90b51a177

Skills

Sales / People Management

Presentation

Microsoft Excel

Negotiation

Interpersonal Skills

Microsot PowerPoint

Mapping / Surveys (Interactive)

- Tracking their Reports and Giving them advice about Daily issues.
- Worked in Both Sales and Managing positions Move the Team by making sure of making a compete

Training Manager

08/2021 - 02/2023

Xiaomi Technologies, South cities

Worked as a Full time Job

Sales:

- Creating Sales Strategies for New Products.
- Project Manager for Several Items (Launching, Coverage & Maintain Market Sales).
- Monitoring the Team Activities, Sales, Performance.

Market:

- Making Market Analyze Reports, and FF Daily Work Tools.
- Leading CMs and Supporting their Requirements, Collecting their Reports.
- Tracking with Suppliers (Promotional Projects and Branding Campaign).

Retail /Training:

- Leading the Country Training Team, and Hosting all Related Events
- Representing the Team on a Global Level
- Creating Training Materials Tools and Guiding KSPs.
- Sending Weekly Reports to MEA RHQ, and Leading Trainers to Report

about Market Situation.

- Creating A Training Profile for each Employee and Guiding them toward their strong point.
- Evaluating the Team & Creating A Training Schedule for 3 Levels of employees.
- Creating Exams and Video Scripts to guide making videos showing Speech.
- Leading Contests for the Team to Create a Motivational Atmosphere.

Accessories Specialist

02/2023 - 11/2023

Transsion -itel - Sales, South cities

Worked as a Full time Job

Sales:

- Creating Sales Strategies for New Products.
- Project Manager for Several Items (Launching, Coverage & Maintain Market Sales).
- Monitoring the Team Activities, Sales, Performance.
- Controlling the stock and monitoring national distributions

Languages

English

Arabic

Hobbies

- Volunteering
- Gaming Videos
- Astronomy
- Sports
- Travelling
- Strategic games
- Cars

Courses

RO for Water Treatment Systems

09/2014

Sales Man Training

Public-Speaking Skills

11/2014

SHABAB project

Huawei MEA Golden seeds training @ Dubai Huawei Academy	09/2017
MEA Management training part 1@ Dubai Huawei Academy	10/2017
Marketing Analysis @ Iraq Erbil Huawei Academy	04/2019
MEA Management training part 2 @ Dubai Huawei Academy	12/2019
What's up with Retail? Huawei Academy by Zoom app.	03/2020
Sales Excellence "Full" Training (Multi Course) Huawei Academy by Zoom App.	04/2020
Social Media Marketing Basics Huawei Academy by Zoom app.	05/2020
Retail Sales Cycle "Full" Certification (Multi Course) Huawei HQ Academy by Zoom app.	08/2020
Project Managment "Full" Training (Multi Course) Huawei HQ Academy by Zoom app.	06/2021
Team Management "Full" Training (Multi Course) Xiaomi RHQ Academy by Zoom app.	06/2022

Achievements

- 2017 / Excellent BA Award / Huawei Iraq.
- 2017 / Excellent BA Award / Huawei Iraq.
- 2018 / Excellent HBA Award / Huawei Iraq.
- 2018 / Excellent Trainer Award / Huawei Iraq from RHQ.
- 2018 / Best Progress Award / Huawei Iraq from RHQ.
- 2019 / Battle Field Hero " Best Trainer " Award / Huawei Iraq.
- 2019 / Ramadan Best Team Award / Huawei Iraq.
- 2019 / Warrior Team Award / Huawei Iraq.
- 2019 / Legend of Battlefield Honor Award / Huawei HQ.
- 2020 / Best Trainer of the Year Award / Huawei Iraq from RHQ.
- 2020 / Annual Excellent Experience Contribution Award / Huawei Iraq from RHQ.
- 2020 / Annual Excellent Experience Contribution Award / Huawei Iraq from RHQ.
- 2020 / Legend of the Field Award / Huawei Iraq from RHQ.
- 2021 / Honor High Distinction Certification / Robert Yandle HQ.
- 2022 / Excellent Trainer Award / Xiaomi Iraq from RHQ.

Qualifications

1. Business Management (8 years in total work experience):
 - Strong skills in marketing, analysis, negotiation, writing, and planning.
 - Strong communication, interpersonal, and presentation skills.
 - Knowledgeable in project management tools, processes, and techniques.
 - A skilled communicator; able to synthesize and deliver complex information to diverse audiences.
 - General Skilled researcher, writer, editor, and English translator.
 - Exemplary problem solving skills; able to identify problems and implement corrective processes.
 - Strong leadership skills; able to prioritize, delegate tasks, and make sound decisions quickly while
 - maintaining a focus on the bottom line.
 - FAST LEARNER: very good at learning new skills and new work needs
 2. Computer (10 years work experience):
 - Proficient in Microsoft Word, PowerPoint. good in Microsoft Excel, Access
 - Computer skills include autocad, Photoshop, adobe audition, and Video Studio
 - Software & Hardware computer maintenance.
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Notes

- All the places and the types of jobs that I worked in, was to get more and more experience in every
 - passable kind of work and to find where are my skills and qualifications and to get into the work market as soon as possible.
 - my work will become a new family for me and will do my best to keep this work and help to make it bigger.
 - interested in everything that could make me better in the work market in general and in the Tech. market
 - Ready to take much pressure and gain a good place in the company where I can add and give something more to the company.
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References

Alaa Gheni

Xiaomi Technology, Erbil

+9647706757250, v-alaagheni@xiaomi.com

Ban Fateh

Huawei Technology, Baghdad

+9657732100376, ban.fateh.saddam@huawei.com

Saif Ahmed

Transsion –itel, Baghdad

+9647722310570, saif.ahmed@itel-mobile.com