



**Mohamad Nihad Al-Oumari Al-Aqili**

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**OBJECTIVE:** Seeking a job opportunity utilizing my working experience and academic background toward a dynamic environment.

**EXPEREIENCE:**

**- Syriatel  
Archiving**

**Damascus, Syria  
2000 - 2004**

- Dealing with the phone numbers of customers, and a huge contract of companies and banks.

**- Al-Amal Press  
Manager studying department**

**Rif Dimashq, Syria  
2004 - 2007**

- Managing and controlling staff including discipline, appearance, grooming, time keeping and ensuring all staff are showing perfect time keeping.

**- “UG” United Group  
Supervisor at yellow pages**

**Damascus, Syria  
2007 – 2010**

- Supervising and controlling staff.
- Maintaining a high standard of merchandising and presentation.
- Developing working relationship with senior management and staff.
- Help provide and implement staff training on a regular basis.
- Dealing efficiently with all costumer problems and maximizing customer service.

**- Just for you Productions**  
**Partner & Executive Manager**

**Syria & Lebanon**  
**2010 – 2013**

- Organize huge concerts of famous Arabs and foreigners.

**- RDD Engineering Office**  
**Manager**

**Damascus, Syria**  
**2013 – 2015**

- Managing and controlling staff.
  - Maintaining a high standard of merchandising and presentation.
  - Developing working relationship with senior management and staff.
  - Help provide and implement staff training on a regular basis.
- Dealing efficiently with all customer problems and maximizing customer service.

**- Al Fayhaa & Al Wahdeh Sports Club**  
**Basketball Coach**

**Damascus, Syria**  
**2011 – 2016**

- Teach the players how to play as a team, and work together to achieve Winning.

**- Knafeh B rgheef**  
**Owner & Manager**

**Damascus, Syria**  
**2015 – 2016**

- Management and follow-up matters of shop.

**- i For Design & Media**  
**Owner & Manager**

**Damascus, Syria**  
**2016 – Present**

- Management and follow-up customer's matters.
  - Price offers based on the customers demand.
  - Follow-up within the company.
  - Establish long-term relationships based on trust and commitment with customers.
  - Follow-up matters of marketing.
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**EDUCATION:**

- Diploma of Business Administration - Leadership & Management Global Organization - Switzerland
- Mini MBA of Management Development - Lazarski University - Poland
- Mini Master Marketing - Leadership & Management Global Organization - Switzerland
- Mini Master Leadership - Leadership & Management Global Organization - Switzerland
- Mini Master Finance - Leadership & Management Global Organization - Switzerland
- Certified Trainer - Institute of Training & Occupational Learning – UK
- Certificate Of Achievement - Diploma in Business Management - Milton New Keynes City College

### **SKILLS AND MEMBERSHIPS:**

- Excellent communication skills.
- Handle pressure very well.
- Very good team player and high level of flexibility.
- Driving License.
- Sales techniques training.
- Management skills training.
- Supervisory skills training.

### **MANAGERIAL SKILLS:**

- Establishing long-range objectives and specifying the strategies and actions to achieve them.
- Decision making.
- Team player.
- Have the ability to plan well according to the situation.
- Predicting future trends.
- Have solid managerial and business mind.
- The ability to come up with unusual or clever ideas about given topic or situation, or to develop creative ways to solve a problem.

**LANGUAGES:**

- Arabic: Mother tongue
- English: Excellent

**OTHER SKILLS:**

- Microsoft office.
- Good knowledge of Internet usage.
- Basketball international player since 1998.

**PERSONAL INFORMATION:**

- Date & Place of Birth: 1983, Damascus, Syria
- Nationality: Syrian
- Marital Status: Married
- Gender: Male



## Certificate of Completion of The Program

*This is to certify that*

**MR Nihad Omari**

*has successfully completed the Mini MBA in Management Development with a grade B-,  
and has fulfilled the requirements of Lazarski University, Warsaw.*

*This certificate has been signed in Warsaw, Poland.*

December 2011

**Lazarski University**  
43 Świeradowska St., office 63  
02-662 Warsaw, Poland  
Tel. +48 22 54 35 378  
Fax +48 22 54 35 368

A handwritten signature in black ink, appearing to read "Juliusz Madej".

**Juliusz Madej**  
President of Lazarski University





# International School of Business & Management

Mr. MOHAMAD NIHAD ALOUMARI ALAKILI

Having completed the course of study and fulfilled the program and examination requirements and in recognition of successful completion

We, hereby award this

## Certificate

In

MINI MBA in MARKETING

Chairman  
Academic Board

Managing Director  
Academic Board

Certificate No: MHR/LMGO/07/0034





# International School of Business & Management

Mr. MOHAMAD NIHAD ALOUMARI ALAKILI

Having completed the course of study and fulfilled the program and examination requirements and in recognition of successful completion  
We, hereby award this

**Certificate**

In

MINI MBA In FINANCE

Chairman  
Academic Board

Managing Director  
Academic Board

Certificate No: MHR/LMGO/07/0011







# International School of Business & Management

Mr. MOHAMAD NIHAD ALOUMARI ALAKILI

Having completed the course of study and fulfilled the program and examination requirements and in recognition of successful completion

We, hereby award this

## Certificate

In

MINI MBA in MANAGEMENT

Chairman  
Academic Board

Managing Director  
Academic Board

Certificate No: MHR/LMGO/07/0020







# International School of Business & Management

MOHAMAD NIHAD ALOUMARI ALAKILI

Having completed the course of study and fulfilled the program and examination requirements and in recognition of successful completion

We, hereby award this

**Certificate**  
**In**

**MINI MASTER LEADERSHIP**

Chairman  
Academic Board

Managing Director  
Academic Board

Certificate No: 20197





*This certifies that*

**Mohamad Nihad Aloumari Alakili**

*has attended:*

**Certified Trainer Course**

*At*

**National Company for Management and Human  
Resources Development**

*On*

**14<sup>th</sup> March to 30<sup>th</sup> May 2017**

Dated this *16<sup>th</sup>* day of *AUG 17* And earned 4 CPD Points

Signed for and on behalf of the institute

*A. Bundrea*

Director



Centre No: ITOL17104A

Serial No: MENA500174



# CERTIFICATE OF ACHIEVEMENT

THIS IS TO RECOGNISE THAT:

**MOHAMAD NIHAD MHD AIHAM ALOUMARI**

HAS SUCCESSFULLY COMPLETED THE FOLLOWING:

**Qualifi Level 5 Diploma in Business Management**

Date Awarded: 17/01/2019

Qualification Reference: 601/6049/4

Awarding Centre: Milton Keynes New City College

Learner Reference: HND17162

