

Nabil Kamal

Senior Procurement, Sub-contracting, Purchasing and Material
Control Engineer (Certified - AUC, PRMG & AASTMT, SCM & CLAC)

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Address: Cairo - Helwan - Sun City

Personal information:

- **Gender:** Male
- **Date of Birth:** 07/05/1991
- **Place of Birth:** Cairo
- **Nationality:** Egyptian
- **Marital Status:** Married and supporter
- **Military status:** Exempted

Education:

- **University Name:** Zagazig University
- **Sector:** Civil Engineering
- **Grade of Graduation:** Very Good
- **Year of Graduation:** 2015
- **Project Graduation:** Projects Management
- **Project Grade:** Excellent A+

Courses and Computer Knowledge:

- Courses:

- **AASTMT** Certified Supply Chain Management (SCM).
- **Justice Academy** Certified CLAC (Dr. Sherif El Hagan).
- **AUC** Certified Construction Procurement Management (PRMG 055).
- **AUC** Certified Project Bids and Contracts (PRMG 080).
- **AUC** Certified Cost Professional CCP (PRMG 090).

- Programs:

- Primavera
- AutoCAD
- Revit
- ICDL (v. good in Excel)
- Internet, Networking and Searching
- Windows W7-W8-W10

Soft Skills:

Co-operative, Teamwork, multitasks employer, Leadership, multitasks employer, Team Building, Creativity, Decision Making, Problem Solving, Communication skills, Interpersonal Skills and Introduction to System Thinking.

Objectives:

I'm looking for a good opportunity that can serve best for my profession and build on my extensive range of technical skills within a suitably challenging role working in an environment where my potential can be fully tapped and utilized where I can learn and grow Professionally to benefit of the organization, I'm keen to achieve further professional development.

Overview:

I have working experience for many years in the professional sector of construction industry, seven years working in charge and five years in training, my experience is concentrated in the private sector in various fields such as high end Residential, Heavy industrial buildings, and Different Civil Engineering Projects.

I was working in the cost control department at my first company for a little while, but now I have done many years within Procurement career.

I bring a high level of experience, whereas the beginning of my work after finishing college as a Training engineer then a technical Office engineer then procurement engineer till

Sr. procurement engineer, by focusing on the following areas - projects procurements, planning, follow-up phases of implementation, strategies for construction, supervision of construction during the phases of the project, and the analysis of BOQs, cost reports, evaluations, re-measure and monitor contractors contracts cost through negotiation. I have extensive experience in civil, architecture, landscape, electrical, mechanical engineering and quantity survey, and I'm also an expert in shop drawings, and I think in the continuing professional development and strive to keep my knowledge up to date as progress my career.

Employment History:

Arabtec Construction L.C.C

09/2020 till now

Senior Procurement Engineer



[https:// www.arabtecuae.com](https://www.arabtecuae.com)

<https://www.arabtecegypt.com>

Management, Administrative, Supervision, Negotiation, Follow-up, Material Planning, Contracts, Reports, and Bid Summaries.

Projects

- Uptown Cairo P#89, Mokattam.
- Uptown Cairo P#100, Mokattam.
- Greek Marrasi, North Coast.
- Celia Marrasi, North Coast.

Real Estate Developer:



Chrome for Facility Management

(Tatweer Misr)

07/2019 Till 08/2020

Senior Procurement Engineer



<https://managedbychrome.com>

<https://www.tatweermisr.com>

Projects:

IL Monte Galala Residences Ain Sokhna, Egypt

BUDGET: - US \$ 100 M

https://managedbychrome.com/cases/il_monte_galala/

Fouka Bay Residences, Ras El Hekma, North Coast, Egypt

BUDGET: - US \$ 70 M

<https://managedbychrome.com/cases/foukabay/>

Real Estate Developer Procurement Technical Skills

- Discover profitable suppliers and initiate business and organization partnerships.
- Negotiate with external vendors to secure advantageous terms.
- Initiate orders of necessary goods and services.
- Finalize purchase details of orders and deliveries.
- Examine and test existing contracts.
- Track and report key functional metrics to reduce expenses and improve effectiveness.
- Collaborate with key persons to ensure clarity of the specifications and expectations of the company.
- Expect unfavorable events through analysis of data and prepare control strategies.
- Perform risk management for supply contracts and agreements.
- Control spend and build a culture of long-term saving on procurement costs.
- Develop tools, systems and procedures to evaluate the performance and the price/cost of goods and services procured by CHROME for the clients to ensure the selection of the best vendors in terms of performance and cost.
- Monitor the procurement pre-tender stage and work closely with departments to formulate tender documents and the development of key technical and commercial terms.
- Design & prepare the procurement cycle, procedures & forms.
- Monitor purchasing department budgets on Projects.
- Develop and implement purchasing and contract management instructions and procedures.

El Hazeq Construction (EUC)

12/2018 Till 07/2019

Procurement and Sub-contracting Engineer



<https://www.elhazeq.com>

**Negotiation, Follow-up, Material Planning, Sub-Contracts, Tenders, Specifications, Reports, Offers
Monitor, and comparisons.**

Projects

Sodic: Sorealle Villette

BOQ: - 265,000,000 LE

New Giza Developer: New Giza

BOQ: - 560,000,000 LE

Eamar Masr: Mivida Compound

BOQ: - 221,000,000 LE

General Intelligence at the New Capital: Mansoura 6

BOQ: - 100,000,000 LE

Arcon Group for Construction

11/2017 Till 12/2018

Head of Procurement Department Office.



<https://www.arcon-cc.com>

**Management, Supervision, Negotiation, Follow-up, Material Planning, Contracts, Tenders,
Specifications, Reports, and comparisons.**

Projects

- **Cairo Capital S/S1-500/220/66/22KV. GIS Substation, Cairo, Egypt.**

Client: - ACUD ADMINISTRATIVE CAPITAL FOR URBAN DEVELOPMENT

- **Client: - ENI Ente Nazionale Idrocarburi / Zohr Gas Field Project, Port Saied, Egypt.**

- **Client: - EMAAR MISR / Marassi Sidi Abdel Rahman Switchgear Project 220/22 KV GIS**

- **Client: - BP Global / West Nile Delta Station WND, Edco, El Behera, Egypt.**

- **Client: - SONKER BUNKERING CO. / El Ain El Sokhna Sonker 66/22KV GIS Substation**

- **Client: - EDEPC / Al Shabab Power Project Phase II, El Ismailia, Egypt.**

Protection specialist for contracting & Design

09/2015 to 11/2017

Procurement Engineer



<http://www.protection-psc.com>

**Technical Office Include: Procurements, Cost Control, Payments and amendments for the Employer
and Subcontractors, QS, Shop Drawings, Reports and Planning.**

Projects

- **Obegi Industrial Project**

Client: - Obegi for Chemical Industries & Polymers SAE.

Supervision Consultant: - ECG, Engineering Consultant Group

BOQ: - 520,000,000 LE

- **Oilex Industrial Project**

Client: - Oilex International Oil Extraction Company.

- **Beyti Industrial Project**

Client: - Beyti The International Company for Argo.

Summer Vacation Executive Training at P.S.C Co.

Project name: El Adabia Port, Swiss Canal, 2010.

Project name: Fine for Paper Industries, 6th October, 2011.

Project name: Gohina warehouse, Fifth Settlement, 2012.

Project name: Awlad Ragab Mall, El Rehab, 2013.

Project name: Anod for Coal Industries, El Aen El Sokhna, 2014.

Main Contractors Procurement Technical Skills

- Invite, assess, and award/recommend subcontractor tenders, bids, quotations, and proposals.
- Review contract doc. for client requirements and execute the design works within its scope.
- Controlling the purchasing budget.
- Get quotations, make comparisons whatever needed to finalize contracts, PO's.
- Establish and negotiate contract terms and conditions.
- Continuously monitoring, evaluating and improving subcontractor performance.
- Issuing Purchase orders through the ERP and insuring the delivery at the proper time.
- Procure all necessary materials needed for the construction site on a daily basis this might include raw materials such as iron, steel, aluminum or plastics, tools and machines.
- Receiving these materials at the best possible price in order to maximize profitability, communicate with alternative vendors, negotiate better pricing for bulk orders or investigate the possibility of procuring cheaper materials from Alternative sources as a part of the daily activities.
- Handle all of the paperwork involved with purchasing and delivery of supplies and materials, and ensure timely delivery of materials from vendors.
- Generate and tracks purchase orders and works alongside the receiving department and the accounts payable department to ensure that promised deliveries were received in full and are being paid for on time.
- Follow up with the warehouse the deliveries from the suppliers to be booked on the system.
- Maintain and update annually standing lists of registered tenderers required by the procuring entity.
- Making and Contacting suppliers and site Consultant to finalize approved Material Submittals.
- Quantity surveying based on the drawings.
- Checking material quality to be compatible with the specs.
- Translate clients and end-user's requirements into concept designs with the project team.
- Follow up with assigned external designers for the submission on proper time.
- Follow up with Government Authorities for Project Approval and permit.
- Coordinate with projects activities as per customer client's requirements.
- Take appropriate corrective actions whenever significant variations are identified.
- Manage resources Designers, Consultants, etc. to achieve contract completion within budget and time.
- Resolving disputes and claims with subcontractors and suppliers.
- Preparing high-quality tender documentation and contracts.

Interests and Hobbies

- Reading, Travelling, Football, Swimming, Playing Piano, Hunting

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