# **CURRICULUM VITAE**

### Abdelrahman Mohamed Mohamed Ahmed Elazazy

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#### **JOB OBJECTIVE**

Seeking a challenging position in another field where my technical skills and prevouis work can be utilized and developed

#### **EMPLOYMENT RECORD**

**Senior supervisor**, Vodafone team field, Nielsen Company for Marketing Research (2005-2012).

Carrying out research for international companies, to be used in devising marketing strategies.

Work as head of a team to achieve specific goals and targets.

Maintain good humor, patience and tact while working in a highly pressurized environment.

**<u>Auditor</u>**: Working in a company Elhoda for computer accessories (2008-2010).

**Sales representative** Work in the Swedish company (2012- present).

**Sales Supervisor**: I was nominated to a sales supervisor in 2023

## **JOB RESPONSIBILITES**

- Controlling CATI (Computer Assisted Telephone Interviewing) system.
- Controlling CAPI (Computer Assisted personal Interviewing).
- Controlling PAPI (pen and paper Interviewing)
- Training and control interviewers and supervisors
- Assist In editing questionnaires.
- Making hand tabs (tabulations).
- Making salaries.
- Managing around 128 persons
- In Al-Huda Computer Supplies Company, audits are made on the accounts of individuals and companies, and employee accounts are made.
- In the Swedish company, my work is to sell products to customers and help them provide products, goods and services, conclude agreements, contracts and deals with customers and agree with them on delivery dates, focus on studying the current and future size of customers, monitor the behavior of competing companies, attract new customers, listen to customer complaints and deal with them in order to achieve their satisfaction and provide solutions Appropriate for them, promoting and marketing the company's products, and convincing customers of them.

## **ACADEMIC QUALIFICATIONS**

- B.SC. in Business Industrial Administration, Workers University, May 2005 And General assessment good.
- Achieved internal computer courses from Nielsen Company & English courses

## **PERSONAL SKILLS:**

- Leadership skills.
- Communication skills.
- Ability to learn new tasks quickly.
- Ability to work well with all levels of management and personnel.
- Ability to work under pressure.
- Good at meeting deadlines.

## **COMPUTER SKILLS:**

- Microsoft office 2007 and 2010 (word, excel).
- Easily navigate the Internet
- Good in typing English and Arabic

#### **LANGUAGES:**

- Arabic: (Mother Tongue)
- English: good in writing, understanding and frail in talking.

#### MARITAL STATUS

Married.

## **MILITARY STATUS**

Valley military service.

## **DATE OF BIRTH**

13/11/1983

Referrences will be finished upon your request