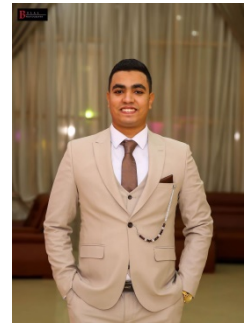


Youssef Said Ali



PERSONAL INFORMATION

Address: 5 Hamdy street , Shoubra. Cairo.
Email: youssefothman29@gmail.com
Phone: +2 01 111676271
Nationality: Egyptian
Date of Birth: 29.11.1997

OBJECTIVE

I'm seeking a challenging opportunity in a multinational corporate to develop my skills. .

EXPERIENCE

-EI-HOKAIR RETAIL GROUP (CLARKS).

From 2016 till 2018

Title: Salesperson.

Job Description:

- > Greet customers.
- > Approaching new client and maintain the relation with our existing clients.
- > Help customers find items in the store.
- > Check for stock at other branches or order requested stock for customers.
- > Provide customers with information about items.
- > Ring up purchases.
- > Elevate complaints to management.
- > Keep track of inventory.
- > Selling products and services using solid arguments to prospective customers
- > Performing cost-benefit analyses of existing and potential customers
- > Maintaining positive business relationships to ensure future sales

-EMBRATOR UNDERWEAR.

From 2018 till 2020

Title: Branch Manager

Job Description:

- > Oversees staff and fulfills staffing needs for regular hours, as well as special events or high-traffic times.
- > Maintains and motivates a positive sales team through communication, incentives, and evaluations.
- > Confirms daily sales reports and cash receipts; ensures monies are deposited regularly, and reports are submitted as prescribed by company policies.
- > Addresses customer needs and resolves issues, ensuring positive and long-term customer relationships.
- > Plans, organizes, and coordinates sales, marketing, and budgeting.
- > Develops, oversees, and maximizes retail budget and product inventory, purchasing, and sales.
- > Ensures inventory data is correct by performing spot inventory counts and checks.
- > Collaborates with regional managers and owners to develop, coordinate, and identify cost-effective advertising and hiring strategies.
- > Uses company software to research, analyze, and track purchases.
- > Ensures that the store always looks clean and inviting.
- > Places and rotates merchandise to attract positive attention from customers.

-COTSHECA FOOT WEAR STORE

From 2020 till 2022

Title: Branch Manager

-Egyption Company (ABK)

From January 2022 till June 2022

Title: Collection agent

EDUCATION

Faculty of Law, Ain Shams University

- Graduation year: 2020

SKILLS

Languages:

- Arabic-Mother Tongue
- English -Good written and spoken

Computer Skills: Excellent knowledge of:

- Windows
- Outlook & Browse email
- Word
- Power point
- Excel
- Perfect usage of Gmail & web searching

Courses:

- English Language

Personal skills:

- Eager to learn new things
- Co-operative
- Responsible Reliable
- Quick learner
- Ability to work under pressure
- Ability to work in a team
- Highly organized
- Calm and self-confident
- Able to follow up on staff
- Interpersonal communication abilities