

Ali Bougzoul

Consultant

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Education

Bachelor of Business Administration in Management and Finance International University of Leadership, Orlando, FL	2019 – 2021
Associate of Arts in Business Management Middle Georgia State University, Macon, GA	2013 – 2016

Employment

Business Development Consultant V12 Software, Casablanca, Morocco - Manage car dealerships' new/old portfolio of leads. - Set appointments with potential used car buyers who show concrete interest in a vehicle. - Maintain a business relationship with multiple dealerships and report on the campaigns' quality let by our teams.	Feb 2023 – Present
English Instructor Speak Up, Rabat, Morocco - Taught English communication classes. - Prepared 11 students to take on the IELTS/TOEFL exams successfully. - Taught online business English classes to a group of business managers.	Jan 2022 – Oct 2022
Partner Channel Manager Webhelp-Microsoft, Rabat, Morocco - Managed relations between different MS partners. - Used MS Power Bi to create weekly financial reports giving detailed feedback on my team's most important sales. - Used MS dynamics to manage my client's portfolio as well as creating efficient b2b long term relationships. - Our team managed around 17 M\$ of our clients' fiscal portfolio.	Feb 2022 – May 2022
Quality Auditor b2b Global Data Factory-Uber, Casablanca, Morocco - Used Salesforce as a CRM in order to manage my interactions with Uber partners as well as my team. - Audited Uber eats menus for different mistakes in coherence/conformity/compliance using a mix of Excel sheets and SF as main tools.	Aug 2021 – May 2021
English Instructor / Vendor BangPu BBT, Guangzhou, China - Got the chance to present different company building projects to wealthy Chinese investors willing to invest. - Reached business goals through my time working there through strict time/client management. - Taught business English classes to different employees.	Feb 2018 – Nov 2019

Internships

Internal Auditor Intern Accor, Casablanca, Morocco - Took part in 3 different audits where I analysed financial reports as well as going through different PCI compliance checks. - Assisted in 6 Accor meetings where I had to assist and solve different problematics.	Sep 2021 – Jan 2022
Project Management Intern Color Way, Casablanca, Morocco - Assisted in the development of a program which was used in making the logistical process more efficient.	Jun 2017 – May 2017
Engineer Intern EADS Stellia Maroc Aviation, Casablanca, Morocco	May 2013 – Jul 2013

Personal details

LinkedIn
[linkedin.com/in/ali-bougzoul](https://www.linkedin.com/in/ali-bougzoul)

Skills

Microsoft Power Bi	<div></div>
Microsoft Dynamics	<div></div>
Microsoft O365	<div></div>
SalesForce CRM	<div></div>
C programming	<div></div>
Python	<div></div>
Financial Analysis	<div></div>

Languages

English	<div></div>
French	<div></div>
Arabic	<div></div>
Spanish	<div></div>

Qualities

- Attention to details
- Analytical thinking
- Clinical research
- Business analysis
- Creative writing
- Product strategic marketing
- Linguistics