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Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization. I am a highly driven business school graduate seeking a full-time position in finance and sales where I can lend my knowledge of market analytics to help your organization improve profitability.

Career Summary

- **F**ive years of experience in different fields for example (sales, accountant and call center).
- Building sales Team, solving Problems, Making Decisions, Team supporting and Community participation.
- Ability to work with self-motivated, ambitious team and under pressure work.
- Currently working with International Company in Egypt ([Nestle Water](#)).

Education

- **Education:**
B.Sc. of Accounting administration – 2017 faculty of Commerce – Helwan University.
- **Grade:**
Good.

Professional Experience

Company: [Nestle Water](#).

Job Title: Sales Team leader.

Location: Cairo - Egypt.

Working Period: From Feb. 2020 till present.

Job Duties:

- I'm Sales team leader in Nestle company and I've done a lot of work, including helping my group and supporting them, How to solve problems with customers.
- Communicate with customers, present the offer and convince them of it, collect the amount and deliver the offers.
- Put new ideas for increasing the percentage of Company Sales.
- Achieve the above targets through the last 3 years.

Company: Shady Pharmacies Group.

Job Title: Sales Officer.

Location: Cairo - Egypt.

Working Period: From 2017 to jan.2020.

Job Duties:

- I'm Sales at Shady Branches which I made Strong communication and presentation skills to effectively Treatment products, present ideas for product development, and report sales results to shareholders.
- Creative problem-solver who has the proven ability to mediate conflict and restore credibility in situations where customers may be unhappy with the product or service them received.
- Achieve the targets through the 3 years.

Company: Pharma G.

Job Title: Accountant & Sales Officer.

Location: Cairo - Egypt.

Working Period: From 2016 to 2017.

Job Duties:

- Enthusiastic who enjoys working with sales professionals to identify realistic goals, encourage integrity, and provide superior customer service to customers.
- Put new ideas for increasing the percentage of Company Sales.
- Works at Stores Software's and Preparation of all final accounts and trial balances, budgets, and the annual, quarterly and preparation and all monthly reports.
- Communicate with customers, present the offer and convince them of it, collect the amount and deliver the offers.

Company: Roshdy Pharmacies Group.

Job Title: Sales Officer & Pharmacy assistant.

Location: Cairo - Egypt.

Working Period: From 2014 to 2016.

Job Duties:

- I'm Sales at Roshdy Branches which I made Strong communication and presentation skills to effectively Treatment products, present ideas for product development, and report sales results to shareholders.
- Submit the Tasks and all its requirements to the requesting party on the specified date.
- Achieve the Required targets.

Personal & language Skills

- **Professional personal Skills**

- Ability for innovation.
- Problem solving oriented.
- Ability to lead & coordinate teams.
- Easy to learned and develop at work.
- Working on developing the performance of the team working with me.

- **Language skills**

- Arabic Language - Mother Tongue.
- English language - good at reading, speaking, listening & very good at writing.

*Thanks for your time and attention.
References are available upon request.*