Sameh Yehia Mohamed

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Personal Data	**Date of Birth**: 7/12/1982 **Nationality**: Egyptian **Marital Status**: Married and Supporting **Military Status**: Exempted
Profile	Working in a flexible and accurate system besides a systematic method. Having excellent interpersonal, communication, sales and computer skills. _Self-motivated Person and Human Resource_ who can prepare memos and reports, organize his workload efficiently and meet set deadlines. Ambitious, inclined to knowledge and capable of working well in a team environment.
Education	**2000 – 2004:** **University:** Sadat Academy for Management Sciences (SAMS) **-** Faculty of Management. **Major:** Computer and Information Systems Management. **B.Sc.:** Management Sciences. **Grade:** Good. ➢ **Graduation Project:** Designing the Electronic Marketing System of Sales for Halayeb-Catilo Dairy Products Company. ➢ **Grade:** Excellent.
Personal Skills	**Goal Setting, Time Management, Self-Motivation, and Hypnosis Implicit.** **Strategies of Effective Communications Skills** (A Certificate approved from The Canadian Training Center of Human Development). **Soft Skills (Thomson Certificate)** in the following parts: Communication Skills, Interpersonal Skills, Presentation Skills, Business Writing Principles, Business Decisions Making, Problem Solving, Sales Skills, Marketing Strategies, Customer Services, and Team Participation.

Computer Skills	**Programming in C# with Microsoft Visual Studio 2010:** - Introduction to Web Development. - Developing Web Applications. - Developing Data Access Solution. **ICDL** (International Computer Driving License). - Certified **CIW** (Certified Internet Web Professional) **Web Developer [532]** in Programming with Java language. - Certified **CIW E-Commerce Designer [525]** in E-Commerce Strategies & Practices. - Certified **CIW Web Designer [520]** in Design Methodologies & Technologies. - Certified **CIW Application Developer [430]** in Programming with Perl, Active Server Pages (ASP) and Hypertext Preprocessor (PHP) tools. - Certified **CIW Foundation [510]** in the following: HTML & XHTML - Internet Business - Networking Fundamentals. - Certified **Microsoft FrontPage** (From Sadat Academy for Management Sciences).
Work Experience	- Jul 2021– Now: **Sales Representative** for Elkoptan Company (Selling "Unilever" Products like *Axe*, Signal, *Clear* and *Lux* in Damietta Branch). - Sep 2020 – May 2021: **Sales Representative** for Elretag Cosmetic. - Jul 2019 – Aug 2020: **Sales Representative** for Kandeel Industry and Trade – Canal Sector. - Oct 2016 – Mar 2019: **Key Account Coordinator** for HO Group (Dr. Hossam Omar Group) **– "The United Company of Pharmacists** in Damietta Branch". - Mar 2015 – Sep 2016: **Sales Representative** for Covertina (Eastern Co. for Manufacturing Sweets & Chocolate) **–** Damietta. - Feb 2014 – Jan 2015: **Media Sales Consultant** for Egypt Yellow Pages – Damietta Region. - Sep 2012 – Jan 2014: **Sales Representative** for Kandeel Industry and Trade – Canal Sector. - Nov 2009 – Aug 2012: **E-Commerce Supervisor** for El-Far Furniture Co. – Damietta. - May 2007 – Oct 2009: **Accountant** for Marine Company for Import & Export and Industry & Transit – Damietta.

Training	**ITL Certificate of Achievement:** Completing <u>Train the trainers</u>. [Oct 2012]. **Web Designing & Developing & E - Commerce** at YAT Education Center, as a scholarship from MCIT (Ministry of Communications and Information Technology) – Egypt [2005 - 2006]. **Training on all banking works** at The Nile Bank (now: The United Bank) [2002, 2003].

<table>
<tr><td rowspan="4">Languages</td><td colspan="4">Certified Berlitz English
TOEFL understanding & practicing</td></tr>
<tr><td>Language</td><td>Understanding</td><td>Writing</td><td>Speaking</td></tr>
<tr><td>▪ Arabic</td><td>Excellent</td><td>Excellent</td><td>Excellent</td></tr>
<tr><td>▪ English</td><td>V. Good</td><td>V. Good</td><td>V. Good</td></tr>
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Hobbies	- Reading (especially: Newspapers & Magazines, Sales & Marketing & Economic & Banking news, Books in all the fields and Novels). - Sports. - Watching Foreign Movies. - Solving IQ Tests, Puzzles and Crosswords. - Drawing.
References	References Available on Request.
Notes	I am able to reside in any nearest governorate.