



# Ahmed Anwer Esmail Mohamed Elnazer

## Lawyer

### Experience

#### Branch Manger

Telecom Egypt (WE) -2018

Here is an overview of my experience working for this company.

- Organizing and executing training programs for branch personnel.
- Evaluating employee performance and providing feedback and coaching as needed.
- Recognizing employee achievements and encouraging excellence in the work environment.
- Developing and implementing sales plans and Conducting regular sales and operations meetings.
- Organizing marketing activities and events for the branch
- Briefing employees on current sales goals, promotions, and other relevant information.
- Coordinating with other branches to share knowledge, plan promotional activities, or achieve goals
- Resolving customer problems as needed.

#### SME sales representative

Mobinil Company -2016 - 2017

Here is an overview of my experience working for this company.

- Collecting data for small and large companies and Make a schedule of visits to customers.
- Negotiate with customers about the offers and persuade them to purchase the company's products
- Meet with the team in periodic meetings to determine marketing goals and target markets.
- Open new business areas and work to increase the number of customers
- Resolving customer problems as needed.
- Develop sales skills and work on continuous self-development

I have been working in Alexandria Bank since 9/16/2019 with micro-finance until now.

#### In the field of law

I hold a Carnegie of lawyers Egypt official under number 595119.

aelnazer657@gmail.co

m01030909965 /

01004103148

Almanashla- Shobrakhti  
,Albeheira,  
Egypt

Ahmed  
elnazer

20<sup>th</sup> June 1993



---

## education

---

### Bachelor's degree

Faculty of Law

-Tanta University

-2011-2015.

### High school

Lakana secondary school

---

## courses

---

International computer

drivinglicense course.

Microsoft excel course.

Human Development congress.

---

## skills

---

- Customer services skills (patience & attentiveness & Persuasion).
- Time management skills& prioritizing.
- Team building training and super vision.
- Negotiation skills and conflict resolving.
- Ability to identify products & training the team by the bestselling technique.
- Excellent listening skills.
- Excellent communication skills vocal and mailing.

---

## Interests

---

- Play football in a local club.
- Read books.
- Communicate with friends in the legal and commercial fields.