



Abanoub Saeed Fawzy

Senior Sales Representative

**Address:**

2 El-Nasr Street, El-Saiouf, Alexandria

**Mobile Number:**

+20 1278813123

**Email:**

bebohappy8@gmail.com

Educational Qualification

Bachelor of Commerce in Accounting
Alexandria University, Egypt
May 2016

Interpersonal Skills

- Selling Skills
- Communication Skills
- Time Management
- Teamwork
- Customer Service
- Leadership Skills
- Negotiation

Languages Skills

- Arabic: Native Speaker
- English: Very good

PERSONAL SUMMARY

Abanoub is a highly skilled and experienced senior sales representative with expertise in different sectors in Egypt. With over five years of experience. He has developed a deep understanding of the market, consumer preferences, and industry trends. Throughout his career, Abanoub has demonstrated a proven track record of successfully meeting and exceeding sales targets, building and maintaining strong relationships with clients, and delivering exceptional customer service. He possesses excellent communication and negotiation skills, which have enabled him to effectively collaborate with cross-functional teams and develop strategic partnerships with key stakeholders. Abanoub is a results-driven professional who is dedicated to delivering high-quality service and achieving business objectives.

Professional Work Experience

Senior Sales Representative

CARTONA/ Dec 2021-Present

**Summary:**

- Cartona is an e-commerce application that connects a retailer to companies and wholesalers.
- Best sales achiever 3 consecutive months in 2022

Senior sales Representative

J&J/ Nov 2020-Nov 2021



- Promoted to Senior Sales Representative
- Developing and implementing sales strategies to achieve company goals and objectives.
- Building and maintaining relationships with key customers, including retail stores, distributors, and wholesalers.
- Conducting market research to identify new business activities.

Sales Representative

J&J /Aug 2018-Nov 2020



Sales Representative

Orange /Mar 2018-Aug 2018



Courses & Certificates

- London Chamber of Commerce & Industry Diploma, 3 Months
- Sales, Account Management and Marketing Diploma, 2016

Computer Skills

- Microsoft Excel
- Word
- Google Suite (Drive, Sheets and Forms)
- Google Search