**Ahmed Abd Elbary Mohamed**

Tel: (+20) 01068801574 Birth Date: 1/10/1993

Military Service :Temporary

Exemption

Marital Status:Single

Email: ea195022@gmail.com Address: 28 abbas sarhan faisl Geza 

**Objective**

Seeking a challenging career in the banking sector, a position that allows me to learn, and enhance my skills while meeting organization goals and objectives.

 **Education**

* + Degree: Bachelor Of commerce
	+ Major: Accounting
	+ Graduated from:Thebs Academy
	+ Graduation year: 2015
	+ GPA: Pass

**Work experience**

* + Employer: Mashreq Bank Egypt
	+ Job title: Sales Officer
	+ From: Desmber 2019 - Present.

**Job description :**

1. Prepare and deliver sales presentations to new and existing customers.
2. Provide clients with estimates of the costs of advertising products or services.
3. Talking to others to convey information effectively.
4. Listen to and resolve customer complaints regarding services, products, or personnel.
5. Contact prospective customers to present information and explain available services.
6. Convincing others to buy merchandise/goods or to otherwise change their minds
7. Communicating with people outside the organization, representingthe organization to customers, the public,

government, and other external sources. This information can be exchanged in person, in writing, or by telephone or

e-mail.

1. Developing constructive and cooperative working relationships with others,and maintaining them over time.
2. Observing, receiving, and otherwise obtaining information from all relevant sources.
3. Identifying the underlying principles, reasons, or facts of information by breaking down information or data into separate parts.
4. Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
5. Being aware of others' reactions and understanding why they react as they do.



Employer: NBE | National Bank of Egypt

* + Job title: Direct sales representative
	+ From: Jan 2016– Oct 2019.
	+ **Job description**
1. marketing and selling products and services of the bank like cash loans credit services and deposit packages.
2. Achievements: for the bank’s sidecontributed to reaching the pre-specified target of the local branch.
3. For my side: through this period,my skills in accounting and auditing have 3- increased significantly and I have managed to obtain the

IFRS-9 experience.

1. Make sufficient yet excellent phone calls to prospects
2. Follow up with potential clients to propose new offers, ask for pending documents, answe

**Training and courses**

English course.

The advanced level at Microsoft Office.

ICDL certification.

# Personal skills

* + Advanced knowledge of MS Excel, Word, and PowerPoint
	+ \*Ability to I have the ability to work under stress and do multitask at the same time \* Ability to work with a team
	+ \* social media
	+ \*good communication skills
	+ \* problem-solving skills

# Language skills

Arabic: native language

English: Good Speaking, reading, and listening