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# Abdelfatah Ghobashy

## **Experience**

Jun 2007 - Nov 2014

Sales Representative • Retail Sector (8 years of experience)

Jun 2019 - Current

Founder & business developer • Kazomera (The First Business Media Platform)

Jan 2020 - Nov 2021

Founder & President • The Egyptian youth project team

Jan 2019 - Sep 2019

Member of the Logistics Technical Office • The Organizing Committee of the African-Nations Cup for Football Egypt 2019

Jan 2019 - Nov 2019

PR • DLEEL

Jan 2019 - Dec 2019

Founder & business developer • Kazomera for media production

Sep 2018 - Jun 2019

Head of the students' activities • The higher institute of Engineering and Technology in Burg El Arab

Jan 2018 - Dec 2018

Founder & business developer • Kazomera for event planning and organizing.

Jan 2018 - Jun 2018

Event planning committee member • The (UNHCR) UN refugee agency

Jan 2017 - Jan 2018

Co-founder & Business developer • Dawr

Sep 2017 - Jun 2018

Head of PR • The students' activities

Business Developer with extensive talent and passion in innovation, problem-solving, planning, prospecting business opportunities and entrepreneurship and have a lot of skills in different fields so I can be an intrapreneur in your establishment.



# **Education**

Bachelor's degree in civil engineering

### **Courses, Trainings and Certifications**

- Relationship Management and Business Development course, Coursera - 2023
- Business Development in Startups course, millionrowad.com 2023
- Marketing and Digital Marketing training, DLEEL 2018
- Entrepreneurship training, TIEC 2017 & 2023
- Supply Chain, Business, Economy, Marketing, and Entrepreneurship training, SMU - 2018
- Entrepreneurship training, AVAD 2018
- The ideation marathon (culture track and environmental track), TIEC
  2018
- Entrepreneurship training, SuperFny 2018
- Building the capacity of the university students for innovation and entrepreneurship training, TIEC – 2017 & 2018
- Entrepreneurship training, The Egyptian youth council 2017
- Politics, supply chain, logistics, and soft skills like debating, communications, presentation, crisis, and time management training, Alexandria model of NATO - 2018
- English course, Real soft company 2016 & 2017

### **Accomplishments**

- One of the selected startups In MINT Fintech Hackathon 2023 (By MINT by EGBANK and Startup Factory)
- One of the first 5 winners of Spirit (An international student competition for finding solutions for UN challenges) by AUC Innovative Hub in 2021
- The First winner for startups' ideas In the InnovEgypt program by TIEC in 2017.

### **Skills**

- Business planning and development
- Entrepreneurship
- Team Leadership
- Problem solving



