



## Ahmed El prince Omer

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*Energetic, enthusiastic, and ready to be part of a growing team of salespeople to lead your company into a bright and profitable future.*

### EDUCATION

#### Faculty of social work

*Social workers are employed or contracted by school districts or other educational institutions to help students cope with personal and psychological issues that affect their school performance, behavior and socialization. Through one-on-one, classroom or school-wide sessions, school social workers address issues relevant to the student population they serve, such as school attendance, illegal drug or alcohol dangers, teen pregnancy and adjustment to the social setting of the school. They also might assist teachers and administrators in dealing with behavioral or attitude issues by communicating with students to find the causes of their distress.*

### WORK EXPERIENCES

#### **Acasia Resort**

**JAN-2010 — JAN-2011**

##### **Sales Representative**

*I used to work as sales representative in acasia out work consider about membership i have monthly target i used to make it .*

#### **World Group for real estates**

**JAN-2011 — JAN-2012**

##### **Sales Executive**

*1-All marketing activities with management.  
2-Handling The Residential Township project in Greater Noida & Noida.  
3-Attending meetings and Business Conferences and Updating the Industry information.*

## **Smart vision**

**JAN-2012 — FEB-2013**

### **Sales Executive**

- 1-Preparing the Marketing plan with the help of team members.
- 2-Maintaining the Quality of services for company's Goodwill and getting more bookings with the help of effective Market Research.
- 3-Coordinating work activities with team members.
- 4-Active Participation in Product Launching and Expansion of Business.
- 5-Selling Experience of luxury Residential Projects at the Prime location of City.

## **Abnya Real Estates Company**

**FEB-2013 — APR- 2014**

### **Sales Executive**

- 1-Conducting and taking active participation in Exhibitions and Promotions of our Product.
- 2-Proper coordination with team executives and various departments.
- 3-Controlling of back office staff to update records and financial transactions.

## **Ravin Jeans Wear**

**APR 2017 \_\_ MAY 2018**

### **Sales Executive**

## Qualifications

- \* Oriented person.
- \* Strong communication skills, grasping power & reasoning ability.
- \* Ability to adjust to changing environment .
- \* A Sense of responsibility, optimism, patience & ability to work in a team.

## SKILLS

1. Understand what the buyer wants
2. Sell in a buyer-responsive manner
3. Use psychology to engage the buyer
4. Establish trust with the buyer
5. Communicate succinctly
6. Act on what the customer is saying
7. Demonstrate subject matter expertise
8. Help (as opposed to close) their prospects
9. Tell really compelling stories
10. Are great copywriters
11. Sell effectively over the phone

12. Are socially active with target buyers
13. Personalize their interactions
14. Use a variety of marketing skills
15. Help prospects achieve next step

Military Status

***Finished***      ***1.March .2017***