



SHADY SAMIR MOHAMED

CAREER OBJECTIVES

Exceptionally gifted
Individual looking to
work in your company.
Bringing proven ability to
deliver the best quality of
services to your clients,
Cooperate with and
Manage a team.

PERSONAL INFO

Social Status: Single
Birth Date: 1995/12/12
Address: Alexandria, Egypt
Military Status: Exemption

CONTACT INFO

Cell: 01275985374
shadyelkoptan@gmail.com

WORK EXPERIENCE

Sales Representative Koppas Leather Products Company, May.2015 - Present

- Prospect and qualify new sales leads.
- Schedule meetings and presentations with prospects.
- Create, plan, and deliver presentations on company products.
- Communicate customer and prospect product pain points to appropriate departments.
- Maintain a well-developed pipeline of prospects.
- Develop strong, ongoing relationships with prospects and customers.
- Coordinate with other team members and departments to optimize the sales effort.

EDUCATION

Higher Institute of Computer and
Information Systems
System and Information
Degree: Bachelor
Graduation Year: 2018
Grade: Good

LANGUGAES SKILLS

Arabic language: Mother Tongue
English Language: Very Good
(reading, writing and speaking)

COMPUTER SKILLS

Excellent at Microsoft office.
Excellent at the use of internet.

ACHIEVEMENTS

During my work time at Koppas Leather Products Company as a sales representative, I was able to achieve an average increase of **20%** in sales.

PERSONAL SKILLS

- Great communication skills.
- Ability to work under pressure.
- Great time management.
- Ability to work well in a team.
- Attention to detail.
- Effective communication.
- Critical thinking.
- Problem-solving.
- Prioritizing Service orientation