

Ahmed Kamal Abu Jabal Mohammad

ABOUT ME

Top notch salesman

He is characterized by efficiency and effectiveness in sales, knowledge of customer accounts and company accounts, striving to benefit from strong negotiation skills and extensive knowledge of products, developing customer relationships and maintaining friendly and profitable relationships with customers, being able to convince the customer and the public of the company's products.

Tactful, flexible in dealing with customers, and presentable

High achiever, ambitious and oriented towards positive results

It generates positive solutions and a lot of special professional ideas to make the right critical decisions

To achieve the company's goals through effective planning.

Contact



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Sohag, Mahrous Island, next to the health unit

Date of birth :1984/ 7 / 11

Religion : Muslim

Nationality : Egyptian

Marital status : married

Education

- Bachelor of Commerce - Accounting Section
- Graduation year 2011

language

- Arabic language : the mother tongue
- English language : middle

Personal skills

- Interpersonal skills
- critical thinking skills
- Communication and Connection skills
- Relationship building skills
- Leadership and organizational skills
- Time management skills

WORK EXPERIENCE

I also worked in the field of tourism, restaurants, hotels, tourist bazaars, and photography From 2000 to 2010.

I joined the Middle East Chemical Company as area supervisor before me 2018 .

I joined Ibn Sina Pharmaceuticals Company as a wholesale supervisor in the Qabli area for 6 months From 2017 to 2018.

I joined the Middle East Chemical Company as a wholesale sales representative in the Sohag, Qena, Luxor and Aswan regions from 2015 to 2017.

I joined work as a sales representative for Delta, Vodafone agent From 2012 to 2015.

practical skills

- Product knowledge.
- Credibility in dealing.
- Strengthening the sales base, expanding the base on which it works, and continuing to increase the number. customers and reduce the rate of reviews.
- Take responsibility for the company and its integrity.
- Continuous increase in sales.
- Ability to deliver sales presentations and sales demos.
- Proficiency in working on sales programs.
- Responsibility is assumed by customers for the benefit of any company.
- Continuous increase in the number of clients and an increase in the volume of dealing with current clients.
- Ability to manage a project.
- Enjoy the skills of developing sales presentations.
- Ability to maintain customers.
- Have marketing skills.

Computer Skills

- Proficiency in using computers.