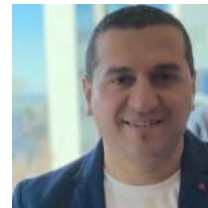


Mohammad Bolad



Dedicated key Account Manger offering extensive experience in pharmaceutical sales with proven track record in account and territory management. Documented ability to build strong professional relationships with key clients for heightened brand awareness and consequential growth.

Address: Kuala lumbar street, Riyadh, Saudi Arabi, 11411

Telephone: **+966566882223**

Email: bolad2005@hotmail.com

WORK HISTORY

June 2019 to Current

Key account Manager RX & CX UNITS

Galderma Company, Riyadh, Saudi Arabia

- Built excellent professional relationships with key clients in community and acute settings for continued growth in product portfolio sales.
- Analyzed market competition and created sales forecasts.
- Interacted with problematic accounts, helping to build lasting rapport and boosting revenue opportunities.
- Ensured adherence to Company regulations for continued company compliance.

June 2016 to May 2019

Professional Senior Medical

Representative Galderma

Company, Riyadh, Saudi Arabia

- Presented products to potential clients and answered questions.

February 2012 to April 2016

Medical Representative

Al Hikma Company, Riyadh, Saudi Arabia

- Demonstrated products and specific features at customer locations and special events.

February 2010 to January 2012

Medical Representative

Neostrata Company, Riyadh, Saudi Arabia

- Improved promotion through consistent hard work and dedication to increase sales and growth.

SKILLS

- Relationship selling
- Negotiation
- Order processing
- Product demonstration
- Prospecting
- Territory sales
- Account development

EDUCATION

June 2007

89% Very Good Pharmacy

Jordan University of Science and Technology, Amman

2002

Excellent High School

Riyadh Schools, Riyadh