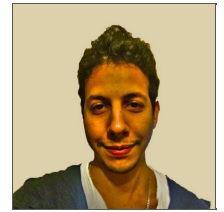


# Abdallah Mohamed Shaaban



## Sales Manager

Louran , Ali bek Reyad St. , Alexandria , Egypt | 002 - 01122406668 | [abdallah.m.shaaban@gmail.com](mailto:abdallah.m.shaaban@gmail.com)

 Date Of Birth :01/03/1991  Nationality : EGYPTIAN - Single

## Career Objective

To lead, challenge and be challenged in a marketing strategy or business/market development position. Analyze and improve marketing, sales and operational performance. Develop products, markets and relationships.

## Education

Bachelor of Commerce , English Section 2012 - 2016

[Alexandria university](#)

Egypt

## Work History

Sales Manager 2014 - Present

### [High Point Furniture](#)

- Responsible for training new employees.
- Responsible of opening time and close.
- Staff meeting weekly.
- Responsible for the Decoration of Gallery (Furniture & Accessories).
- assessment employees monthly.
- improve employees experience.
- Greeted customers in a timely fashion while quickly determining their needs.
- Set weekly goals for inside sales representatives.
- Answered customers' questions regarding products, prices and availability.
- Engaged with customers in a sincere and friendly manner.
- Completed all cleaning, stocking and organizing tasks in assigned sales area.

## Area of

## Expertise

Relationship

Management



Sales



Competitive

Intelligence



- Created effective messaging using language, graphics and marketing collateral.
- Worked closely with clients to identify their needs and challenges and
- provide solutions-orientated campaign themes.
- Boosted company revenue by more than 27% by Creating Social media
- Marketing
- Implemented marketing strategies which growth of customer base.
- Check Facebook gallery's Page Daily.
- analysis of customer orientation.

## Assistant Manager / Sales Indoor

2012 - 2014

### Joly Optics

- Sales indoor.
- Screened applicant CV's and coordinated both phone and in-person interviews.
- Answered and managed incoming and outgoing calls while recording accurate messages.
- Opened and properly distributed incoming mail.
- Managed and reviewed filing and office systems.
- Wrote reports, executive summaries.
- Prepared sales contracts.
- Helped customers with questions, problems and complaints in person and via telephone.
- Verified that all customers received receipts for purchases.

## Call Center

2011 - 2012

### Telecom Egypt

- Answered a constant flow of customer calls with up to 250 calls in queue per day.
- Addressed and resolved customer product complaints professionally.
- Gathered and verified all required customer information for tracking purposes.
- Accurately documented, researched and resolved customer service issues.
- Managed high call volume with tact and professionalism.

Sales / Designer

2010 - 2011

## Color Print Company For Advertising and Marketing

- Completed and posted bills, contracts, policies and cheques.
- Make deals With Banks And Shipping companies To make new ID's for Employees and Bags.
- Developed media Presentation.
- Design by Photoshop CS6 .

Sales

2009 - 2010

## Rich Tech Media Egypt

Marketing a new Technology which called "interactive floor System" ,  
Start to work on it from Sharm El shikh city and gain profit from first month .

## Language

Arabic : Mother tongue.

English : Fluent command of written and spoken English.

## Hoppy

Football

Swimming

Diving

Travelling

## Personal Skills

- Excellent presentation, communication and social skills
- Self-motivated and self-confident
- Hard worker, and able to work under stress
- Time management, planning and organization abilities
- Ability to work in a team efficiently
- Very good analytical and problem-solving skills
- Good leadership, management and decision-making skills