

# Muhamad Othman radwan ahmed

## Buyer Merchandise



### SUMMARY

I have more than 12 years of experience in clothing from implementing successful sales strategies and motivating teams to achieve the greatest results and experience in hiring and developing staff to drive revenue across the procurement system and multiple sales and is adept at designing and implementing effective procurement plan strategies to improve market opportunities and perfect communication with team members to enhance professional and profitable relationships while maintaining confidence



### EXPERIENCE

#### Ninos Kids



| Jan 2021 To present

**Buyer Merchandiser**, Cairo

- Purchasing department management
- Preparation of the annual business plan
- Making contracts and deals

#### AL Nasser Center



| Jan 2013 To Dec 2020

**Merchandiser**, Cairo

- Receiving, Customer Service, Supervisor
- Annual inventory committee member
- Follow-up on inventory movement and suppliers' accounts

#### Ra Sport



| Dec 2011 To Jan2013

**Data Entry**, Cairo

- Sales Indoor
- Data entry on the Retail system

#### AL Rahma Group



| Dec 2009 To Dec 2011

**Sales Person**, Cairo

- Sales Outdoor



### EDUCATION

#### Bachelor's Degree in Social Work

| 2009

The Higher Institute for Social Work, Cairo



### COURSES

#### Training course on sales and customer service skills

| 2014

Nasser Sport Center, Cairo



21 - 06 - 1987



+00201008362264



+0020228167622



Muhamad.othman100@gmail.com



46 Rayl Street, Helwan, Cairo, Egypt



### SKILLS

- Leadership
- Planning
- Analysis
- Data entry
- Fast Learner
- Microsoft Office

### LANGUAGES

- Arabic – Native
- English – Good



### HOBBIES

- Writing
- Fashion
- Photography
- Design



## References

Available on request



## SKILL HIGHLIGHTS

- Relationship Building With Vendors
- Negotiation And Conflict Resolution
- Inventory Management
- Material Resources Management
- Quality Control Analysis
- Operations Analysis
- Financial Analysis
- Data Analysis