



Moamen Essam Mustafa Hussein

Detailed Sales Consultant well-known for providing persuasive product demonstrations and convincing leads to make purchases. Reliable, quick-paced and team-orientated. Dedicated and driven to excel in sales-driven role.

CONTACT

- 36 El-Galaa, st.
Victoria , Egypt-
Alexandria , 03
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mail.com

SKILLS

- Training course on Microsoft office "word, PowerPoint and excel 2015" .
- Training course on COMSYS ULTRA software for Hotel Management (Front Office Module) "2016" .
- Training course on Hazard Analysis Critical Control Point System (HACCP) "2013" .

LANGUAGES

English: First Language

French: B1
Intermediate

EXPERIENCE

Direct Sales Agent

Divano Furniture - Egypt, Alexandria

- 02/2020 - Current
 - Meeting or exceeding weekly, monthly, and yearly sales quotas.
 - Assisting management in identifying viable marketing and pricing strategies.
 - Demonstrating product features to customers.
 - Contacting leads and setting up appointments to present company products.

Front Desk Receptionist

Palma inn resort - Egypt, Alexandria

- 07/2018 - 12/2019
 - Receiving visitors at the front desk by greeting, welcoming, directing and announcing them appropriately .
 - Answering screening and forwarding incoming phone calls .
 - Receiving and sorting daily mail .
 - Arrange travel and accommodations, and prepare vouchers .

Branch Operations Head

Manna Patisserie - Egypt, Alexandria

- 12/2014 - 05/2018
 - Turned corporate mandates into actionable directives for mid- and low-level staff.
 - Oversaw work of administrative staff supporting operations and facilitated key cross-functional collaboration.
 - Directed daily operation of business and flexed with changing demands to consistently meet objectives.
 - Attended conventions to represent organisation, gather information and help build new partnerships.

Direct Sales Agent

IBS - Egypt, Alexandria

- 01/2012 - 11/2014
 - Meeting or exceeding weekly, monthly, and yearly sales quotas.
 - Completing order forms and submitting them for processing.
 - Demonstrating product features to customers.
 - Completing regular sales reports specifying the number of sales made
 - Used excellent sales and negotiation techniques to skilfully increase sales and obtain best deals.

EDUCATION

2019

Bachelor Of Tourism And Hotels Hospitality Management
Faculty of Tourism And Hotels - Alexandria

2011

Diploma of Higher Education Tourism
Tourism And Hotels High School - Alexandria