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Personal Profile

Gender	:	Male
Nationality	:	Egyptian
Date of Birth	:	21-04-2001
Marital Status:		Married
Languages	:	English
		Arabic

Passport Information

Passport No	:	A28292955
Issue Date	:	08-06-2021
Expiry Date	:	07-06-2028
Visa Status	:	Employment Visa

KHALED HASSAN ABDELHAMEED

POST APPLIED FOR: SALES MAN

Objective

To be associated with a well-established company that will provide good opportunities for my growth and career advancement. To handle challenging jobs that will enhance my analytical ability and decision making.

<u>Skills</u>

- ✓ Ability to work Hard and result oriented.
- ✓ Self-motivated and ready to work under pressure.
- ✓ Sincere and honest in assigned duty.
- ✓ Efficient and well-behaved person.
- ✓ Extremely hardworking and time manner.
- ✓ Excellent communication skill.

Educational Qualification

✓ Diploma education

Work Experience

- ✓ PRESENTLY WORKING AS A SALES MAN WITH BURGER KING IN DUBAI- UAE FOR THE PERIOD OF 02 YEARS.
- ✓ WORKED AS A SALES MAN WITH ZARA AND ADIDAS IN EGYPT FOR THE PERIOD OF 02 YEARS AND 06 MONTH.

Duties and Responsibilities

- ✓ Serves customers by selling products and meeting customer needs.
- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- ✓ Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- ✓ Focuses sales efforts by studying existing and potential volume of dealers.
- ✓ Submits orders by referring to price lists and product literature.
- ✓ Recommends changes in products, service, and policy by evaluating results and competitive developments.
- Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- ✓ Provides historical records by maintaining records on area and customer sales.
- ✓ Submit reports of every suspicious action

Declaration

I hereby declare that the above-mentioned information is correct to best of my knowledge and belief. I bear the responsibility for the corrections of the above mentioned particular

KHALED HASSAN ABDELHAMEED