# SARA REDA MOHAMED



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#### **OBJECTIVE**

Seeking a Challenging position in a well-established business entity Through which I can start my practical experience and enhance my personal expertise Organized and dedicated Administrative Assistant with proven track record of providing exceptional customer service in fast-paced environments. Offering keen attention to detail and strong decision-making skills to manage multiple, concurrent tasks. Self-motivated work ethic to perform effectively in independent or team environments.

# **EXPERIENCE**

# CEO ASSISTANT - EL ARABI PHARMA GROUP, EGYPT - JAN 2022 - PRESENT

- Prepared weekly employee work schedules to meet operational needs.
- Updated spreadsheets and databases to track, analyze, and report on performance and sales data.
- Drafted agendas, recorded minutes and generated documents to facilitate meetings.
- Developed and updated spreadsheets and databases to track, analyze, and report on performance and sales data.
- Executed record filing system to improve document organization and management.
- Answered multi-line phone system, routing calls, delivering messages to staff and greeting visitors.
- Booked airfare, hotel, and ground transportation to coordinate office travel.

# CEO ASSISTANT - EL NASSAEM HOSPITAL, EGYPT - JAN 2021 – DEC 2021

- Drafted correspondence and other documents for CEO and department heads in company's voice.
- Assisted development and implementation of new administrative procedures.
- Developed strategies to streamline and improve office procedures.
- Created and maintained databases to track and record customer data.
- Processed customer orders accurately and within agreed timeframes to meet service standards.

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# SALES REPRESENTATIVE - CARMA DEVELOPMENT, EGYPT - JAN 2020 - DEC 2020

- Generated new sales leads to achieve and exceed monthly sales goals.
- Attended monthly sales meetings and quarterly sales trainings.
- Increased sales with execution of full sales cycle processing from initial lead processing through conversion and closing.
- Prepared merchandise for sales floor by pricing or tagging.
- Assessed customer needs and utilized suggestive selling techniques to drive sales.
- Negotiated prices, terms of sales and service agreements.

# **EDUCATION**

# **BUSINESS ADMINISTRATION, PHARAOHS ACADEMY • EGYPT • 2021**

# **COURSES & TRAININGS**

- Advanced Customer Service
- Basic Leaderhip Skills
- Executive Secretary to Office Manager

# **SKILLS & ABILITIES**

- Microsoft Office
- Knowledge of business principle.
- Knowledge of information and communication management.
- Great attention to details.
- Problem analysis and problem-solving.
- Entrepreneurial & Decision Making.
- Coaching skills.
- Time Management
- Self-awareness.

# LANGUAGE

- **ARABIC**:- Mother Tongue
- ENGLISH :- Very Good