



# SAMAR ALI ABD ELHAMED

sales consultant and sales admin specialist

I have many years of experience in Sales field. In addition, I like new challenges, learning new concepts and techniques in my field. My main goal is to obtain my own company with the highest level of integrity and professionalism. And also seeking to expand my business activities through local, national and international market

## Contact

- +127-622-0792
- saammaara6@gmail.com
- linkedin.com/in/samar-ali
- Moharem Bek , Alexandria

## Education

### ● faculty of Arts

Alexandria university

2009 \_2012

## Language

English ( Intermediate )

Arabic ( Fluently )

## Business skills

- sales manager skills
- Leadership and coach management skills
- project management
- communication and presentation skills
- Customer services

## Computer skills

- Microsoft dynamic CRM ( customer relation management )
- Online Research
- social media Handling
- Microsoft Office suite
- Digital marketing Moderators

## Experience

### ● Elghonemy construction

property consultant and sales admin jun2022 -PRESENT

I was showing properties and giving financing advice , display and market real property to possible buyers and determine clients' needs and financials abilities to propose solutions that suit them

### ● New Horizons

Training consultant 2019 - 2022

I was Responding to trainee questions and adjusting course content as required, was create a course materials and teaching aids that support content delivery and skills assessments. I was found prospective customers and new target segments was handle the processing of all orders with accuracy and timeliness

### ● Menhag Masr training center

Training advisor 2017 - 2019

I was assist customers in locating requested store products, was answer telephone calls in a courteous and professional manner and was maintain an in-depth knowledge of store products to provide suitable recommendations to customers as needed

### ● Bench mark egypt

promoter 2013- 2017

I was Provided all the needed information on promoted products and services, was show how the product works, take questions and attempts to persuade consumers or clients to buy the product like ( Danone , unilver product and p&g products )

## Training program

Sales And marketing  
APHRI + PHRI

Emarketing and SEO  
MOS