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Personal Information

Nationality: Egyptian.

Gender: Male

Date of birth: 21/1/1988

Military service: Exempt.

Marital status: divorced & Have Kids

Place of birth: Giza.

Education

1- 2007/2008 Quality Control Specialist, Graduated From the Special Studies Academy, (Worker University).

2- Two Certificates Electricity Power Diplomas.

Skills

Language Skills:

- English: Excellent.

Computer Skills:

- Windows XP, Vista, 7,8 - Office 2003-2011 and Internet.
- *AutoCAD 2011 Professional & Associate Course*
From Russian Culture Center Certificated by American Autodesk CO.
- *ICDL Corse From Start Academy Center Learning:*
1- 7 programs
IT – Windows – Word – Excel – PowerPoint – Access - Internet

Personal Skills:

- Hard worker, good Organizing.
- Technological Analyzing Methods in Excel & other Soft Programs.
- Determination to Get Work Done.

Objective

- **DO THE RIGHT THING FROM FIRST TIME AND EVERY TIME.**
- **Work Hard to Achievement My Ambitions & Help raising The Industry of My Company & Country.**
- **I Take Responsibility Serious To Secure The Company Right's.**

Current job

- **Owner and Executive manager of GEM Co. for trade supply and agencies from 2020 until now**
 - **Field of injection machines and plastic production machines**
 - <https://gemfortrade.com/>
 - <https://www.facebook.com/trademanger>



- **Tabadul trade company from 2017 to 2020**
 - **Sales manger plastic manufactures lines**
 - **Commercial manger on Egypt Syria and Lebanon**

Experience Jobs

SOUL WATER For Water And Environmental Treatment: from 3/2016 Until Now

- Industrial Sales Engineer of All Area of Egypt
- Official representative of the company approaching and state agencies and the armed forces
- Charge of Preparation and implementation of occupational health and safety plan



➤ **Fast For Water And Air Treatment: from 2016 to 2016 (3 months)**

- Sales Manger of Cairo Branch

Tasks:

- 1- Achieving Target as Marketing Plan
- 2- Managing Sales Team Under Company Rules
- 3- Customer Service Supervising
- 4- Tele Marketing Manger
- 5- Provides Strategic Planes For Every Month



Kingdom of Saudi Arabia ;

1- Ganduor (Maha Ahmed El-Jafali for food Products) from 2013 to 2015 (2 years)

- Sales Supervisor including:

- Controlling and managing Sales Team
- Serves customers by selling products; meeting customer needs
- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, merchandising techniques, etc.
- Recommends changes in products, service, and policy by evaluating results and competitive developments.
- Resolves customer complaints by investigating problems; developing solutions; preparing reports; making recommendations to management.
- Provides historical records by maintaining records on area and customer sales.
- Contributes to team effort by accomplishing related results as needed.



2- Egyptian Packing & Plastic System (Makka EL-Mokrama) from 2013 to 2013 (5 months)

- Quality Assurance Manger
- Internal Audit Planning & Implementing



3- Bedaya Co. for Stationery Manufacturing **from 2010 to 2013 (3,6years)**



Job Title

Director of the Office of the Chairman of the Board

Quality Manger

- Mangle the Quality Department & Updated All The System & Manger of the Quality Inspectors.
- Qualifying the Factory for ISO 9001 -2008 from the Beginning

Tasks of Quality manager Job:

Promoting quality achievement and performance improvement throughout the organization.

- Develop, implement, communicate and maintain a quality plan to bring the Company's Quality Systems and Policies into compliance with quality system requirements.
- Effectively interact with Production and Development teams to maintain product supply and help introduce new products
- Working with purchasing staff to establish quality requirements from external suppliers.
- Ensuring compliance with national and international standards and legislation.
- Ensuring tests and procedures are properly understood, carried out and evaluated and that product modifications are investigated if necessary.
- Supervising technical staff in carrying out tests and checks.

Experience Jobs

- Writing technical and management systems reports.
- Bringing together staff of different disciplines and driving the group to plan, formulate and agree comprehensive quality procedures.
- Persuading reluctant staff to change their way of working to incorporate quality methods.
- Manage and maintain the Company's quality inspection and product release programs for incoming and in-process materials and components, processes and finished goods.
- Formulate and manage the development and implementation of goals, objectives, policies, procedures and systems pertaining to the QA/QC.
- Setting QA compliance objectives and ensuring that targets are achieved.
- Maintaining awareness of the business context and company profitability, including budgetary control issues.
- Assessing the product specifications of the company and its suppliers, and comparing with customer requirements.
- Considering the application of environmental and health and safety standards.
- Agreeing standards and establishing clearly defined quality methods for staff to apply.
- Defining quality procedures in conjunction with operating staff.
- Setting up and maintaining controls and documentation procedures.
- Establishing standards of service for customers or clients.
- Preparing clear explanatory documents such as customers' charters.
- Monitoring performance by gathering relevant data and producing statistical reports.
- Organize and manage quality assurance function in close co-operation with the customers and with the Company's Management team (Member of Management Team).
- Identifying relevant quality-related training needs and delivering training.
- Collating and analyzing performance data and charts against defined parameters.

4- Working in Geam Company LTD. as from 2007 to 2009 (3years)

1- Quality Engineer of European Home Machines (Electric Kitchen Devices).

2- Quality Specialist in

- Temperature Recording Test & Product Auditor.
- SQC – QI – TQM Specialist
- Head Team of Technical Defects Analyzers & QA. In Charge
- Final Position: Quality Assistance Manger.

Course of 7 Statistical tools of quality from CAIZEN Center of Industrial & Production ministry.

Experienced Field: ISO – VDE Standards – Technical Laboratory Experiments.

Researches

1- Egyptian Standardization Organization.

Collecting Information about (Total Quality Management)

2- GMC For Engineering & Feeding CO.

Learning Techniques of Q.C & SPC.

3- Zamel Steel Company

Learning Techniques of Steel Industrial & Quality Control of Engineering precedent Buildings.

4- Sweedy Cables: Learning Cable Production & information about QI.