

Resume

Basic information

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Personal Information

Date of Birth: 17/07/1988
Place of Birth: Egypt
Marital Status: divorced
Military Status: Finished

Work experience

Dec2023 - Present	Assistant sales store manager Medad book stores Managing store Employees to sell our items and dealing with schools for their requested books.
Jul2023 - Sep2023	Senior account manager E-Plus telecom Managing existing base for our data infrastructure company and generate new leads with new opportunities for our products related to IT.
Jul2022 - Dec2022	Senior account manager and Business development ElitBuzz Selling ERP software for corporate accounts and handling their accounts on our company to support developing their business.
Apr2022 - Jun2022	Senior MRM PayMob Merchant relation manager. Handling high value existing merchants and followup with their account to keep the account on MRM team or move the account to DAM team.
Jan2022 - Mar2022	Senior customer service agent Teleperformance Senior customer service agent. Handling customers for talabat account, and solving their issues.
Aug2015 - Jan2021	Senior sales executive Etisalat Misr

Corporate senior sales executive large team.
Sector: Petroleum, Pharmaceutical, Trading and Food and beverage Selling all Etisalat portfolio for new and existing companies with handling the account after selling.

Jan2015 - Jul2015

Indirect sales executive

Etisalat Misr

Indirect team (ADSL)
Managing Cairo ADSL resellers.

Oct2012 - Dec2014

Direct sales executive

Etisalat Misr

Corporate direct sales executive enterprise telesales team.
Sector: selling to all sector and all types of companies (large, SMB and Government) .

May2012 - SEP 2012

Telesales executive

Etisalat Misr

Corporate telesales executive enterprise team.
Sector: selling to all sectors and all type of companies via phone. (large, SMB and Government).

Jul2010 - Sep2010

Sales retail

Etisalat Misr

Summer training.
Selling Etisalat products for consumer customers at City Stars outlet.

Oct2009 - Dec2009

Data entry agent

Etisalat Misr

Poaching team.
Data entry for VIP customers.

Jul2009 - Sep2009

Sales retail

Etisalat Misr

Summer training.
Selling Etisalat products for consumer customers at City stars outlet.

Mar2009 - Jun2009

Sales executive

Trade Mark Logistics

Sales executive.
Selling places on planes for import and export goods.

Qualifications

Personal Skills:

1. Working well with a wide range of people (team work).
2. Learning and gaining knowledge.
3. Finding practical solutions for problems during work.
4. Creating good relationships with customers and colleagues.
5. Active and hard worker.
6. High team spirit.
7. Managing team.

Computer Skills:

- * V.Good in Microsoft Office Applications.
- * ERP.
- * Very good in e-mail and internet.

Education

Sep. 2005 - Jun. 2010	Ain Shams university. Faculty of law.
Sep. 2003 - Jun. 2005	Amoun Private School. General Secondary.

Courses

-Selling skills.	2016
Impact for learning and development.	
-Effective negotiation skills.	2019
Impact for learning and development.	

Interests

Swimming, reading and Snorkeling.

General Characteristics

- * Communication & Correspondence skills.
- * Hard worker.
- * Creative.
- * Motivated.
- * Ability to meet deadlines and to work under pressure.

Languages

Arabic: Mother tongue.
English: V.Good.