

Ahmed kamel

Sales Representative

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📍 October gardens

15-9-1984

courses

- Real estate sales professionalism course (Ahmed Khalifa)
- icdl

SKILLS

- Teamwork
- Problem Solving
- Learning
- Organization
- Promotion

LANGUAGE

English

French

WORK EXPERIENCE

*** Al Mannai Company**

Nov 2022 - Until now

Junior sales

Description :

- I work as a real estate sales representative, and I communicate with clients, listen to them well, resolve all their objections, and provide appropriate units based on their needs.
- I have sufficient experience in everything related to the October Gardens area .

*** Universal Company**

Jul 2009 – nov 2022

- Sales Supervisor :

- Implementing sales plans and executive programs for sales.
- Preparing all necessary daily, weekly and monthly reports.
- Note any growth or decline in sales and cash volume.
- Proposing improvement, remedial and preventive measures that would improve customer performance.
- Communicating with existing customers and working to

- Sales Coordinator :

- Coordinating work between the sales department and the regions
- Preparing daily sales reports for regions and regions.
- Preparing and following up on daily sales throughout the month and year and their comparisons.
- Conduct data analysis for all merchants to determine whether there is growth or decline.
- Receiving and reviewing orders, and making sales orders on the company's system.

* **U n i o n A i r C o m p a n y**

Jun 2007–dec 2009

Inventory control accountant

- Daily, weekly and monthly review of the stores, and inventory of them if there is an increase or shortage in the stores.
- Establish special procedures to establish a system to control merchandise inventory and address merchandise inventory discrepancies.
- Establishing accounting methods used to evaluate the movement of stores.
- Establishing an internal system for items within the warehouse, and issuing updated reports that match the actual inventory in the warehouse.
- Implementing the financial and accounting procedures approved in the company, applying them in an accurate manner, and ensuring the accuracy and validity of the financial documents c